



2Q2026 Earnings Presentation



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Agenda

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Highlights

2

Business Updates

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Financial Summary



1. Highlights



1H2026 Highlights

VND billion	2Q2026	2Q2025		Y-o-Y Growth	1H2026	1H2025		Y-o-Y Growth
Industrials	33,192	17,297	▲	92%	61,179	32,972	▲	86%
Real Estate Development & Services ¹	70,773	20,969	▲	238%	135,261	79,169	▲	71%
Social Enterprises	3,144	2,699	▲	17%	6,561	5,703	▲	15%
Others ²	10,459	8,071	▲	30%	18,920	15,244	▲	24%
Total Adjusted Revenue	117,568	49,035	▲	140%	221,920	133,088	▲	67%

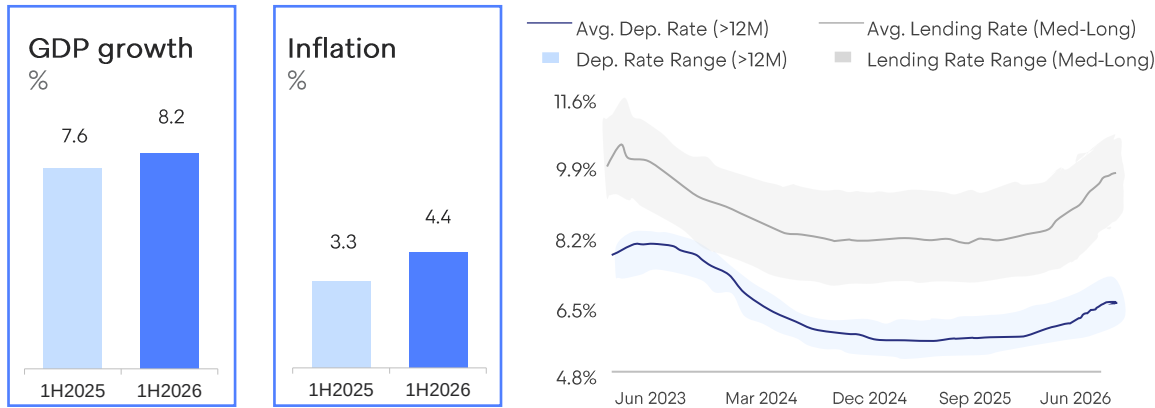
1H2026 Total Adjusted Revenue 1H2026 Net Profit After Tax
VND221,920bn **VND20,905bn**
 ▲ 67% YoY ▲ 361% YoY
 46% of full year guidance 60% of full year guidance

- ✓ Vingroup received **VND 18.1 trillion of dividends** from Vinhomes & Vincom Retail in July 2025
- ✓ Completion of **VinFast re-organization**

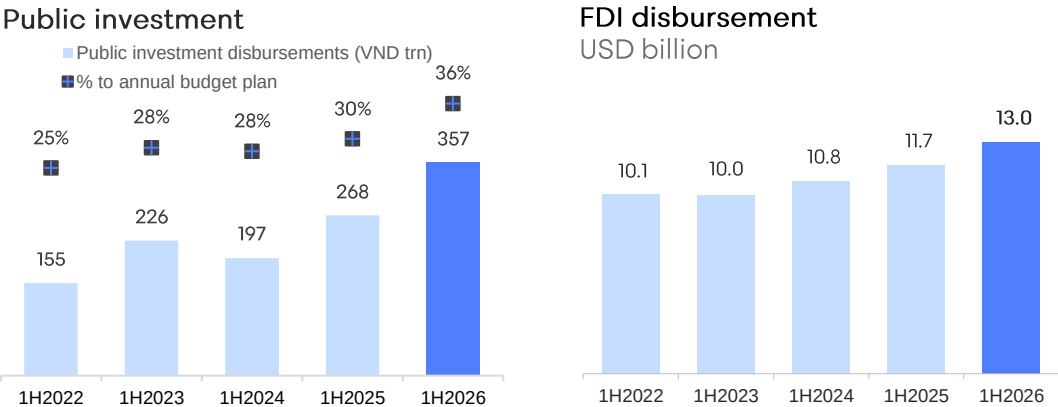


Robust Economic Growth Amidst Global Challenges

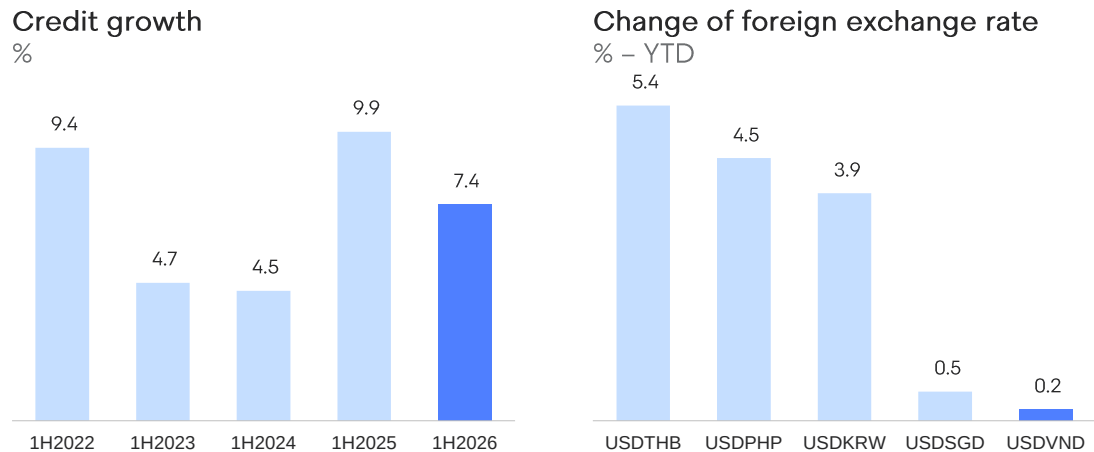
GDP growth led by industrials and construction, balancing inflationary pressure and heightened interest rates



Record levels of public spending disbursement and FDI in 1H



Newly introduced liquidity support measures to support 2H credit growth



Liquidity Enhancement
Circular 08/2026/TT-NHNN
Circular No. 25/2026/TT-NHNN

Include 20% of State Treasury deposits in banks' LDR calculation, improving funding availability. Raise the cap on short-term funding for medium- and long-term lending from 30% to 40%.

Priority Sector Support
Official Letter No. 4551/NHNN-CSTT

Exclude social housing, industrial park, and export processing zone loans from 2026 real estate credit growth limit.

Credit Growth Support
Official Letter No. 5386/NHNN-TD

Exclude new lending to 18 designated infrastructure projects from banks' annual credit growth limit.

2. Business Updates



Industrials



Operational highlights

70,085

EV deliveries globally 2Q2026¹
+96% YoY

286,039

E-scooter deliveries 2Q2026
+311% YoY

128,662

EV deliveries globally 1H2026¹
+78% YoY

429,175

E-scooter deliveries 1H2026
+275% YoY

Source: Company Information. Notes: Operational data is as at June 30th, 2026

1. Includes VF 3, VF e34, VF 5, VF 6, VF 7, VF 8, VF 9, VF MPV 7, Minio Green, Nerio Green, Herio Green, Limo Green, EC Van, Lac Hong 900LX and E-Bus.

VinFast VF 8 All New

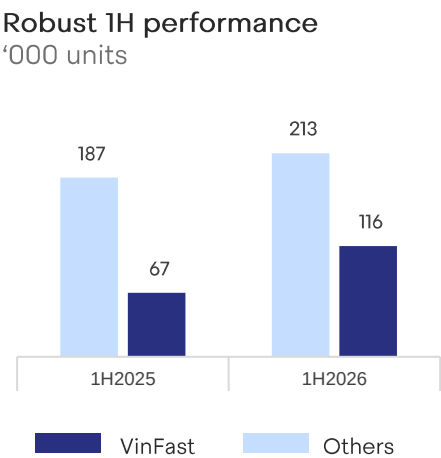
Vietnam Market – Charging Ahead

Leading Vietnam market for the 21st consecutive month since September 2024

Automobile

Total delivery
1H2026
115,916 cars
+72% YoY

Market share
~35%



Dominating market by overall deliveries¹
Car deliveries

1	VINFAST	115,916
2	TOYOTA	35,410
3	HYUNDAI	25,069
4	MITSUBISHI	21,617
5	FORD	21,232
6	KIA	15,732

Claiming 6 / 10 best sellers
Car deliveries

1		Limo Green	27,927
2		VinFast VF 3	23,781
3		VinFast VF 5	20,051
4		VinFast VF 6	14,045
5		VinFast MPV 7	9,177
10		VinFast VF 7	6,849

Spearheading electric conversion of commercial fleets

La Vi Taxi

✓ To convert all fleet to EVs
✓ **2,000 EVs** from VinFast

Huong Giang Taxi

✓ **1,500 EVs** from VinFast
✓ Operated as GSM partner

Que Lua Taxi

✓ **1,000 cars** in operation
✓ Adding **2,000 EVs** from VinFast

Go Xanh Taxi

✓ **2,000 EVs** from VinFast
✓ Models purchased include:
VF 5, Limo Green, etc.

Developing autonomous driving through collaboration

Next-generation Level 4 autonomous driving platform, built on **NVIDIA DRIVE Hyperion** and powered by Autobrains' Agentic AI to address 3 barriers:
1. System complexity 2. Compute cost 3. Real-world performance

Source: VAMA members, Hyundai Thanh Cong, VinFast.

Enriching the Product Line-up with New Model / Variant Launches



VF8 **ALL NEW**

- ✓ MSRP VND 999 mil
- ✓ Charging time 30 mins (10% to 70%)
- ✓ Distance per full charge 500 km¹
- ✓ Pre-order starting from May 27, 2026

✓ **12,728** pre-orders after 8 days



VF2

- ✓ MSRP VND 188 mil
- ✓ Charging time 34 mins (10% to 70%)
- ✓ Distance per full charge 210 km¹
- ✓ Pre-order starting from July 15, 2026

✓ **28,742** pre-orders after 3 days

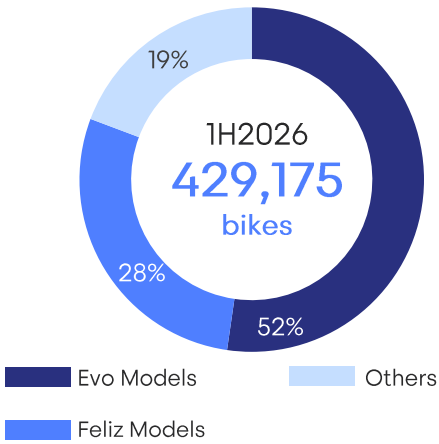
Vietnam E-scooter Market: Expanding Infrastructure and Market Reach

Driving market share gains with mass-market models

E-scooter

Total delivery
1H2026
429,175 bikes
+275% YoY

Market share
~24%
+16 ppt YoY



Battery swapping network: strengthening coverage through collaborations with major retail partners



Media Mart

1,000
stations

viettel
Theo cách của bạn

6,000
stations

VIETNAM POST

16,000
stations

VNPT

6,000
stations

PETROVIETNAM PVOIL

3,000
stations

Total deployment by-end of 2026 **150,000** stations

Market: New models to acquire comprehensive demand and dealer network growth



VinFast Kyo

- Battery-swapping model
- Distance¹: 160 km
- Maximum speed: 70 km/h

VinFast Kinet

- Battery-swapping model
- Distance¹: 145 km
- Maximum speed: 90 km/h



✓ **66 new dealers**

on board in June 2026

✓ **753 dealers**

in Vietnam by the end of June 2026

✓ **1,000,000th e-scooter**

rolled out in Vietnam

Source: Company Information; VAMM. 1. Distance of traveling per full charge

International: VinFast – New Leader of Pan-Asian EV market

Southeast Asia: Regional leader in green transition



Indonesia

#8

BEV brands¹

The Philippines

#1

BEV brands¹

- ✓ ~18,500 VinFast EVs to be deployed for 75 Philippine transport companies
- ✓ Public-service deployments in Indonesia and the Philippines demonstrate the VF 3's versatility.



India: Gaining ground with a leading market position



Ranked

#5

BEV brands¹

Number of dealers

58

- ✓ 10,000th EV produced in Indian plant
- ✓ Collaborations with Tata Capital and Shriram Finance for dealers and customers financing



E-scooter: Accelerating regional expansion through new market entry and dealer network growth



✓ 3 models: Viper, Feliz II, and Evo

available for reservations for both Indonesia and the Philippines

✓ 20 first dealers

in Indonesia

✓ 30 first dealers

in the Philippines



Spin-off of Vietnam Manufacturing Assets

Transaction Overview

- ✓ VinFast completed the spin-off and transfer of its manufacturing operations in Vietnam to a group of investors in June 2026.
- ✓ Upon completion of the transaction, VinFast has entered into a long-term contract manufacturing agreement with the manufacturing facilities based on production cost plus model.

Strategic Rationales

1

Transition to an asset-light model

- ✓ Adoption of an asset-light model, outsourcing capital-intensive manufacturing in Vietnam
- ✓ Focus on higher value-add activities including R&D, brand, sales, and distribution.

2

Optimization of asset structure and capital utilization

- ✓ Strengthening VinFast's balance sheet through de-leveraging
- ✓ Reduces production capex and redirects capital toward technology and market expansion

3

Improvement in profitability

- ✓ Expectation of margin improvement from interest expense savings from lower leverage level
- ✓ Reduction of depreciation and amortization



VinFast after the Transaction

Product & technology

- ✓ Retains full ownership of all intellectual property
- ✓ Focuses R&D on next-generation EV platforms, software, and autonomous driving

Sales scaling & international expansion

- ✓ Global sales growth, market expansion, and brand building

Secured manufacturing & global production footprint

- ✓ Vietnam supply secured
- ✓ Retains full ownership of international facilities

Real Estate Development and Services | Residential

Residential

VND 134.2 trillion Vinhomes' adjusted revenue¹ in 1H2026
+203% YoY

VND 148.1 trillion Vinhomes' contracted sales in 1H2026
+119% YoY

VND 196.8 trillion Vinhomes' unbilled sales as of Jun-26
+42% YoY

Note: 1. Figures are adjusted, adding bulk sales.



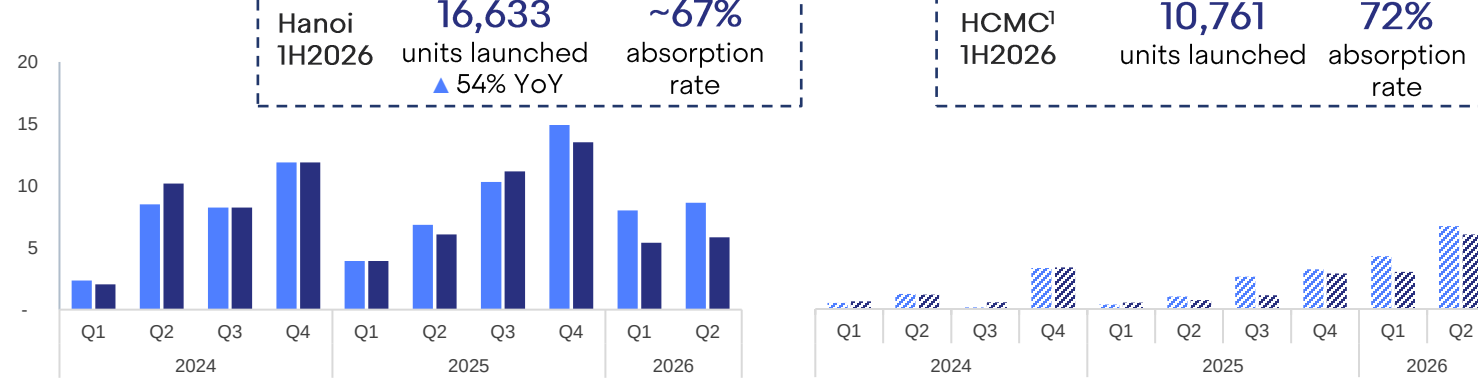
Vinhomes Ocean Park

Residential: Cautious Market Momentum – Government-Led Planning to Improve Housing Accessibility and Support Homeownership Demand

Condominium: New supply remains strong amid interest rate-constrained absorption

New supply and absorption level of condominium

Thousand of units



Continuous regulatory revision to support housing accessibility

1 Improving housing access through a broader range of housing options in new multipurpose urban townships

- ✓ The proposed framework formally recognizes affordable commercial housing, social housing and long-term rental housing, particularly in major cities and industrial parks.

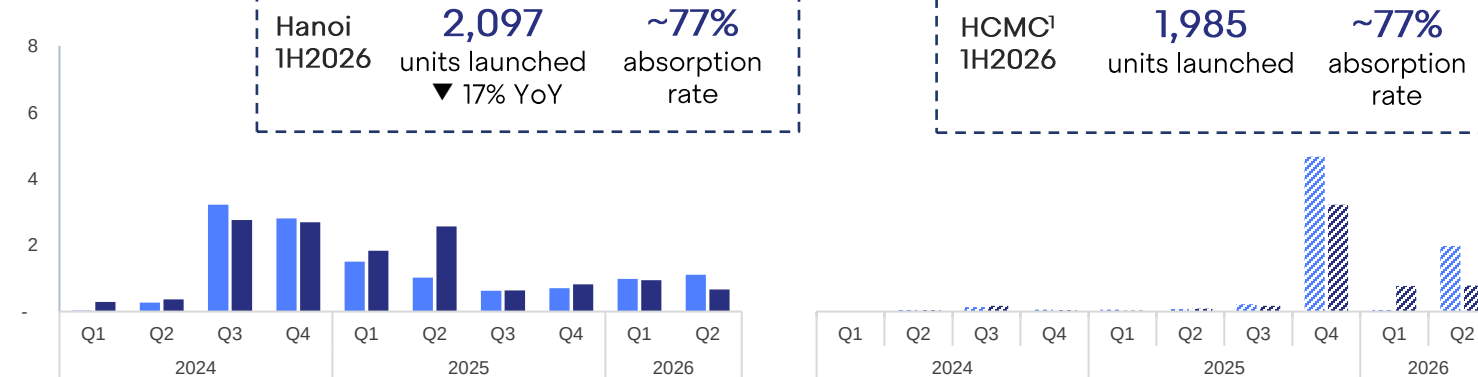
2 Harmonizing framework to unlock delayed projects

- ✓ Review of inconsistencies across the laws on housing, real estate business, land, investment and construction

Landed properties: Expectation of more supplies in short-term attached with new TOD hubs

New supply and absorption level of landed property

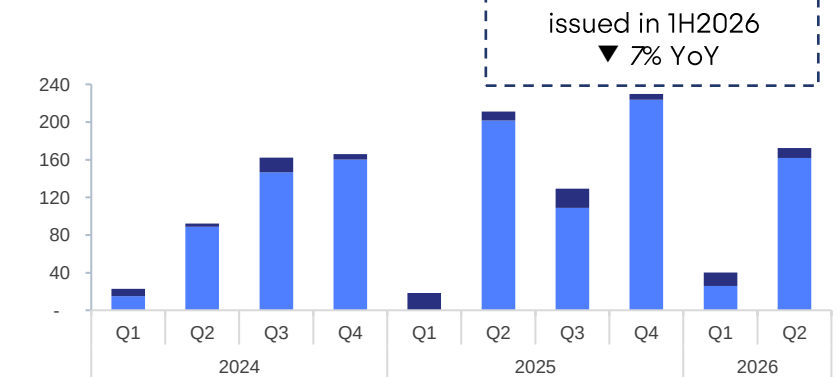
Thousand of units



Bond market: continuing to support market liquidity

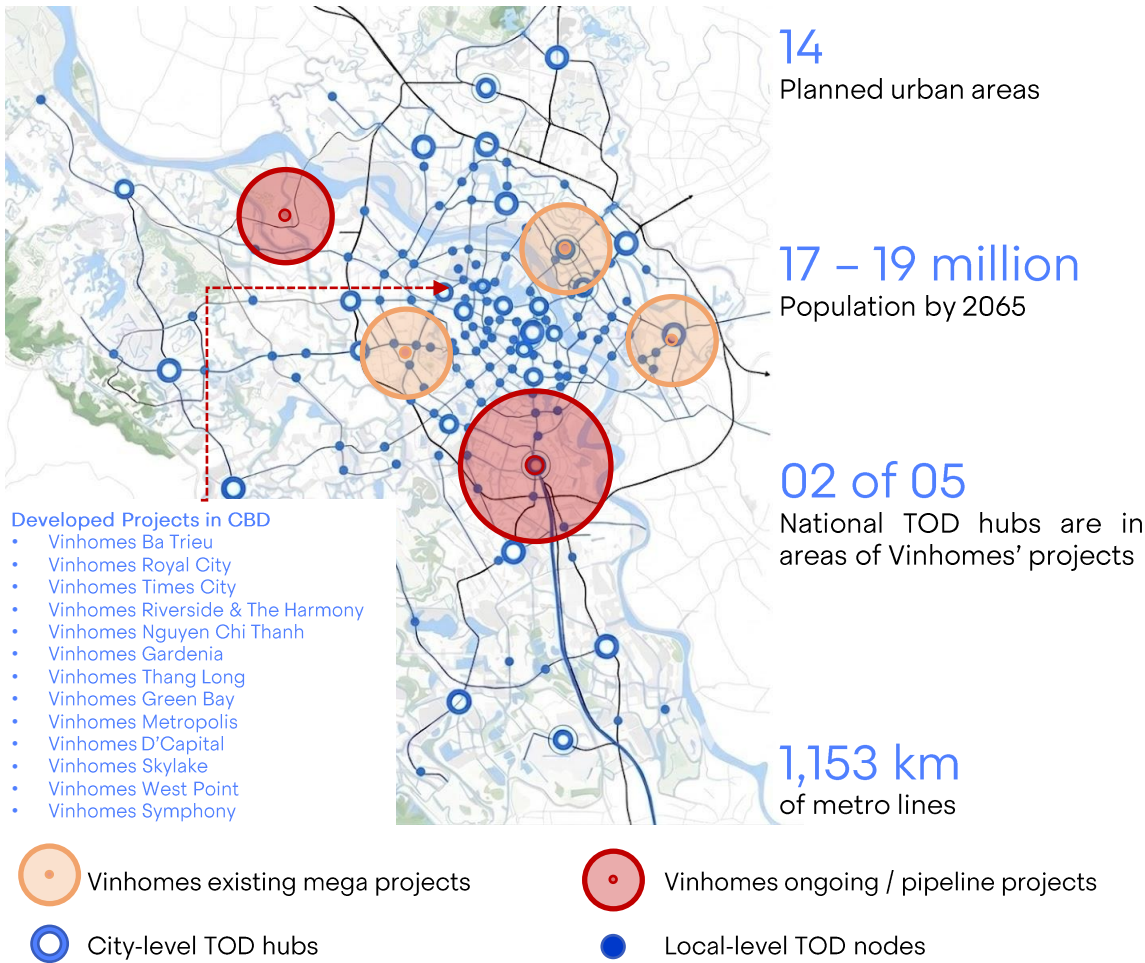
Corporate bond issuance

VND trillion

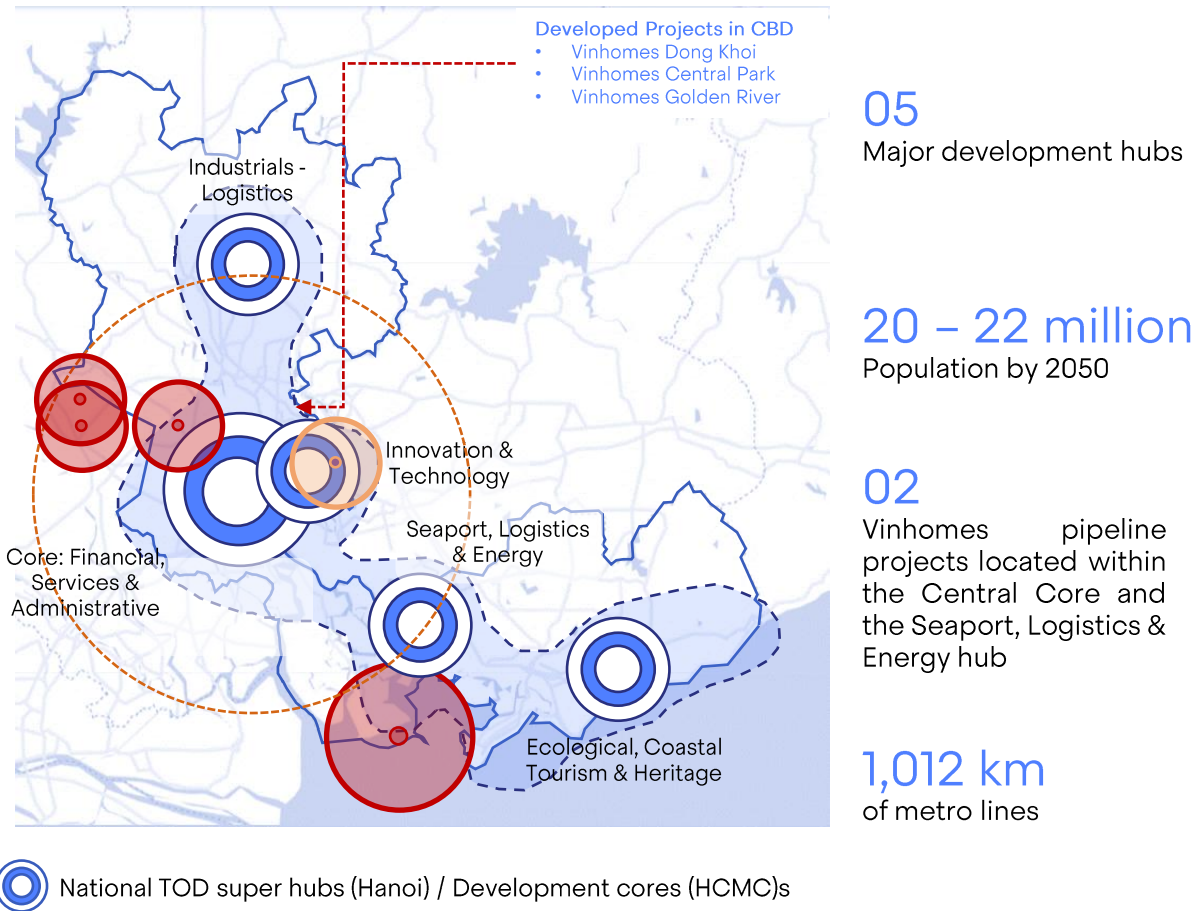


Hanoi & HCMC’s Proposed Master Plan: an Era of National Resurgence and Sustainable Growth

Hanoi: From one center to a network of metropolitan hubs

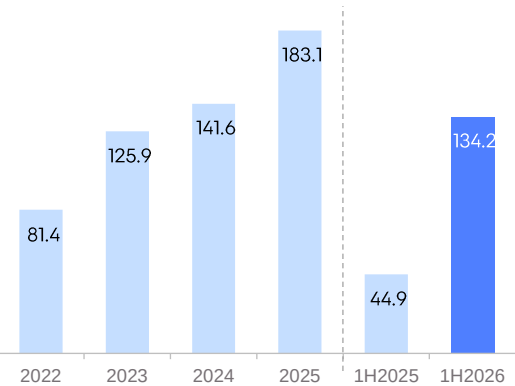


HCMC: One core central with multiple development hubs

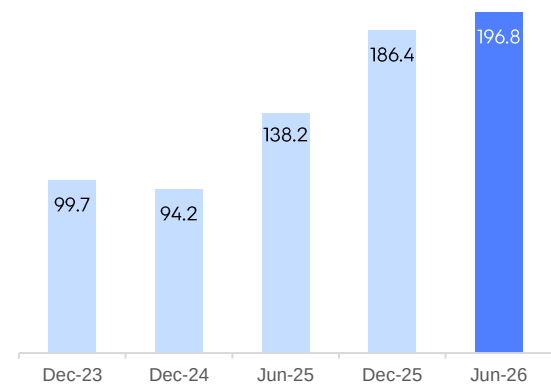


Residential: Robust Delivery Anchored by Solid Bulk Sales

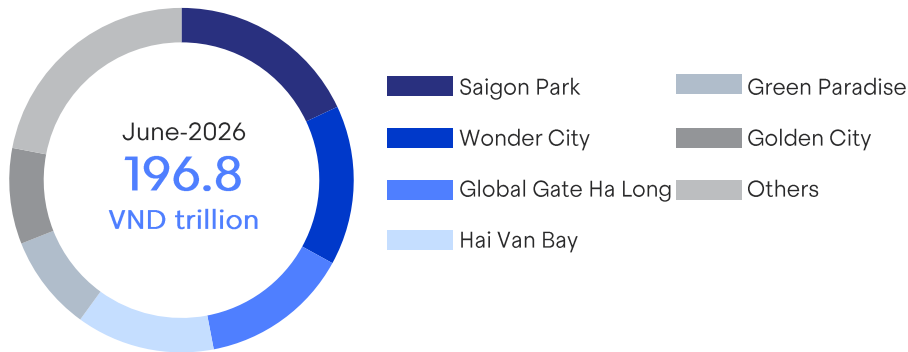
Vinhomes' adjusted revenue¹
VND trillion



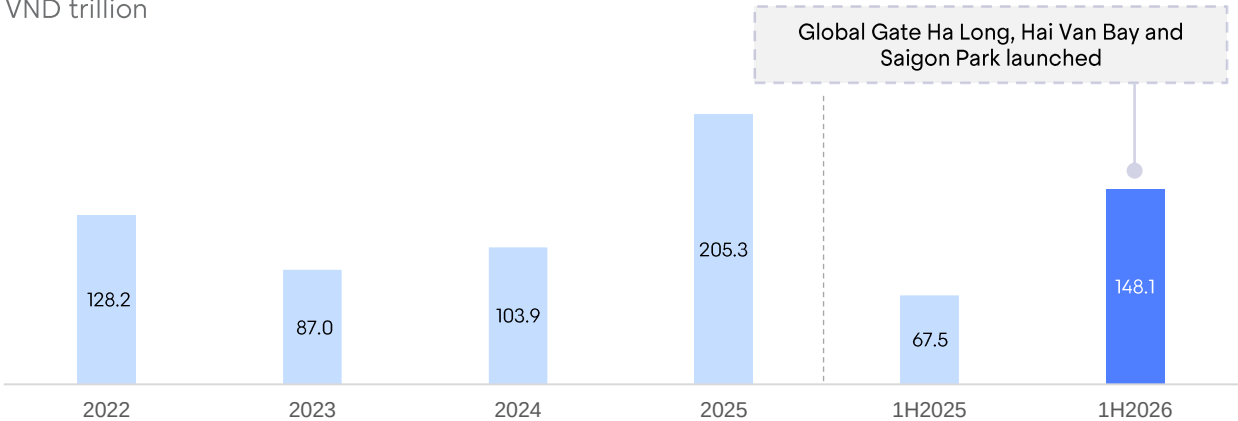
Vinhomes' unbilled sales²
VND trillion



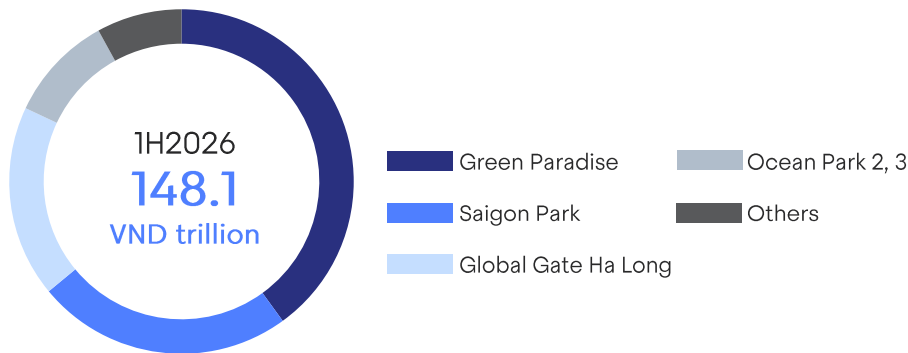
Unbilled sales as of June-2026 by project



Vinhomes' contracted sales³
VND trillion



Contracted sales¹ in 1H2026 by project



Notes: 1. Adjusted revenue includes pro-forma revenue of BCC projects and bulk sales transactions of which gain is recognized as financial income during the reported period. 2. Cumulative unbilled sales as of the period-end reporting date. 3. Including retail and bulk sales

Infrastructure as Accelerator of Township Development

Infrastructure projects commenced in 2Q2026

Hanoi – Quang Ninh Highspeed Railway

- ✓ **Scale:** 122 km
- ✓ **Exp. Launch:** end 2028
- ✓ **Role:** Developer – VinSpeed
- ✓ **Operation Type:** BOO¹
- ✓ **Beneficial projects:** Vinhomes Global Gate Ha Long, Vinhomes Global Gate Hanoi



Can Gio – Vung Tau Sea Crossing Road

- ✓ **Scale:** 14.6 km (3.9 km subsea section)
- ✓ **Exp. Launch:** 2029
- ✓ **Role:** Developer – Vingroup
- ✓ **Operation Type:** BT¹
- ✓ **Beneficial project:** Vinhomes Green Paradise



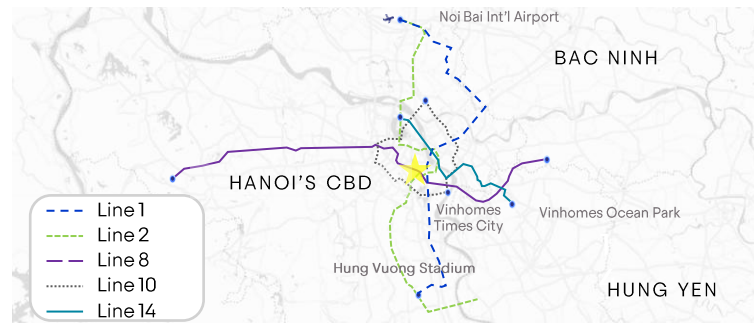
Expansion of National Highway No. 1A

- ✓ **Scale:** 36 km with 10 main lanes
- ✓ **Exp. Launch:** 2027
- ✓ **Role:** Developer – Vingroup
- ✓ **Operation Type:** BT¹
- ✓ **Beneficial project:** Vinhomes Global Sportia



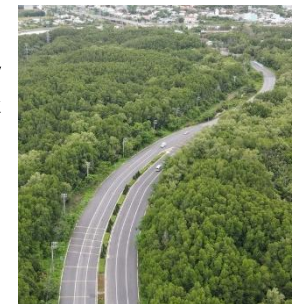
Hanoi's Metro Network

- ✓ **Scale:** 5 metro lines with length of 300+ km
- ✓ **Exp. Launch:** 2030
- ✓ **Role:** EPC – Vinhomes | VinSpeed
- ✓ **Beneficial projects:** Vinhomes Global Sportia, Ocean Park 1, Vinhomes Times City, Vinhomes Global Gate Hanoi, Vinhomes Smart City, etc.



Intersections of Expressways in Can Gio

- ✓ **Scale:** 2 intersections between Ben Luc – Long Thanh expressway and National Highway No. 50 & Mangrove Forest Road
- ✓ **Role:** EPC – Vingroup
- ✓ **Beneficial project:** Vinhomes Green Paradise



Infrastructure strategy

- ✓ Prioritize infrastructure projects providing immediate and strategic accessibility benefits to Vinhomes' existing and future urban developments. Preferred model of development: BOO and BT¹
- ✓ Selectively participate in large scale infrastructure projects which promote regional / national economic development, leveraging execution capability. Preferred model of development: General contractor

Real Estate Development and Services | Hospitality & Entertainment

Hospitality and Entertainment

c. 64%

Occupancy rate of
Vinpearl in 1H2026¹
+11ppt YoY

c. 6.1 million

Number of visits to
VinWonders in 1H2026¹
+10% YoY

VND 6,795 billion

Vinpearl total revenue in
1H2026
+15% YoY

Another Strong Season Driven by Economic Growth and Improved Infrastructure

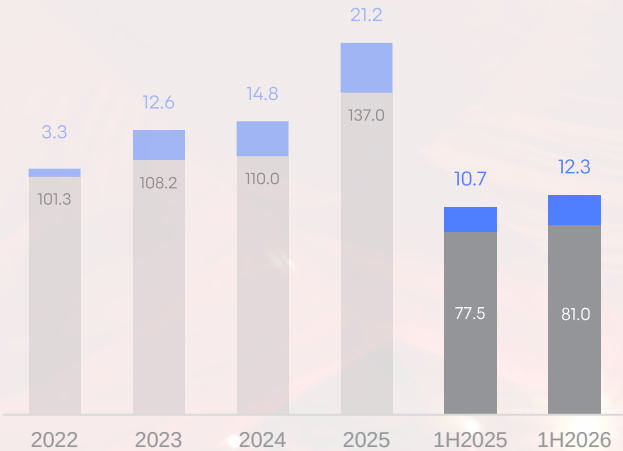
Robust demand amidst geopolitical tensions & fuel cost headwinds

Total Number of Visitors (million of people)

International Arrivals
Domestic Arrivals

1H2026 International Arrivals
12.3 million
+14.9% YoY, achieving 49.2% guidance

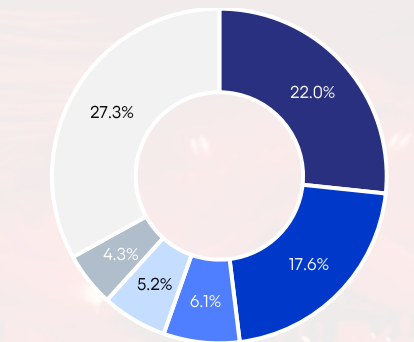
1H2026 Tourism Revenue
VND 569 trillion
+9.8% YoY, achieving 50.6% guidance



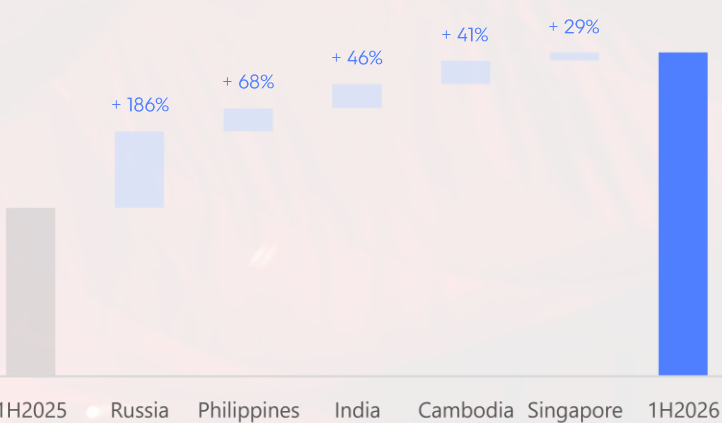
International arrivals continue strong momentum in 2Q2026

Breakdown of International Arrivals (%)

CHN KOR RUS
TWN USA OTHER

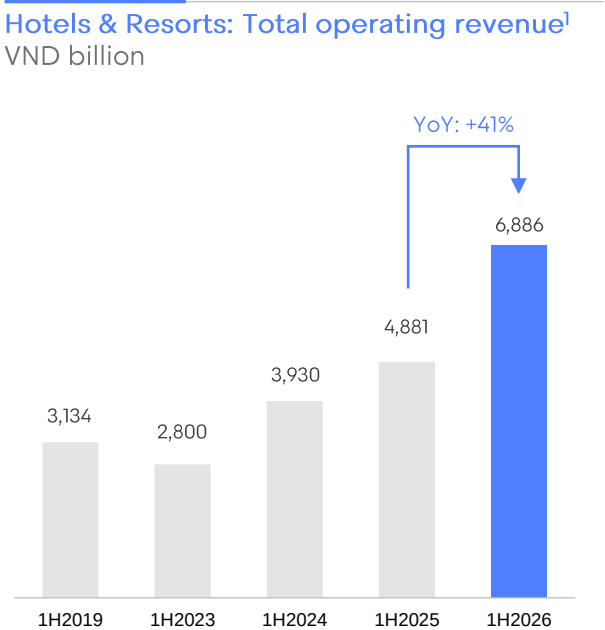
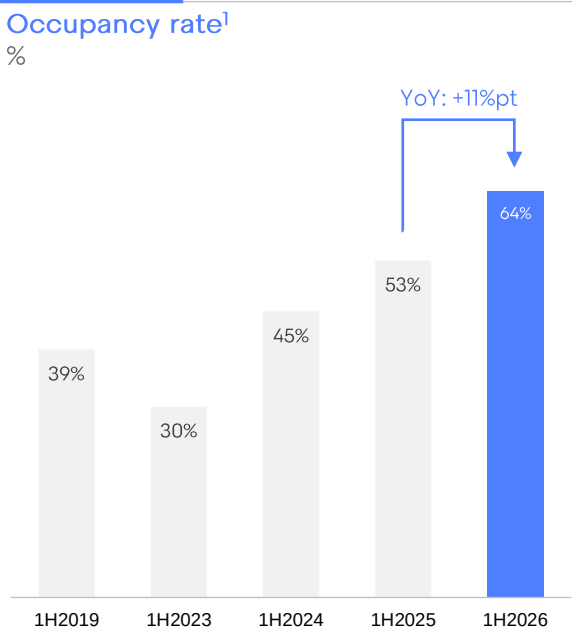


Growth of International Arrivals by Key Market (%YoY)



Hotels & Resorts: Solid Performance Supported by International Arrivals

	2Q2026	2Q2025	YoY	1H2026	1H2025	YoY
Room Nights Sold ('000) ¹	738	598	▲ 23%	1,500	1,191	▲ 26%
RevPar ('000 VND) ¹	1,783	1,335	▲ 34%	1,897	1,395	▲ 36%
ADR (VND million) ¹	2.85	2.51	▲ 14%	2.96	2.62	▲ 13%
Operating Revenue (VND billion) ¹	3,290	2,354	▲ 40%	6,886	4,881	▲ 41%



Operator	Vinpearl	Marriott	Meliá	Total
1H2026 Operating Revenue	▲ 42%	▲ 42%	▲ 38%	▲ 41%

Key Drivers:

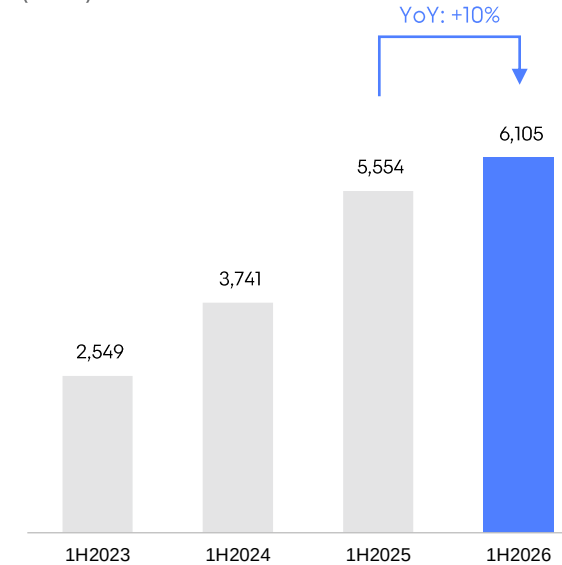
- ✓ **Hotel operating revenue** recorded robust growth of 40% YoY, reaching VND 3,290 billion in 2Q2026, driven by the Nha Trang cluster (+52% YoY) during the peak summer travel season.
- ✓ **Occupancy rate** remained strong at 63%, underpinned by high international arrivals and strong long-haul demand, particularly from Russia/CIS, India, US/Canada, etc.

Source: Company information.

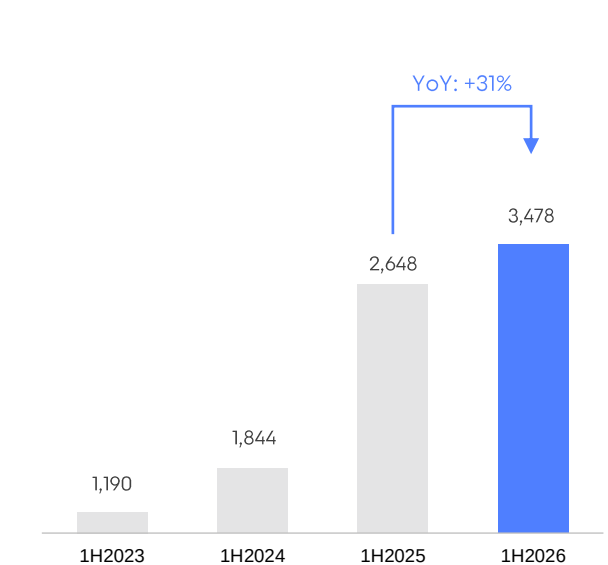
Amusement Parks: Super-Cluster Model Proves its Efficiency

	2Q2026	2Q2025	YoY	1H2026	1H2025	YoY
No. of Visits ('000) ¹	3,258	3,149	▲ 3%	6,105	5,554	▲ 10%
Rev per Visit ('000 VND) ¹	568	481	▲ 18%	570	477	▲ 19%
Operating Revenue (VND billion) ¹	1,849	1,516	▲ 22%	3,478	2,648	▲ 31%
EBITDA Margin ¹	64%	63%	▲ 1%pt	64%	59%	▲ 5%pt

Number of visits¹
(‘000)



Amusement Parks: Total operating revenue¹
VND billion



Key Drivers:

- ✓ **Nha Trang:** remained the key growth driver, with revenue increasing 38% YoY on the back of strong visitor growth, supported by peak summer travel demand.
- ✓ **Phu Quoc:** sustained strong momentum, with revenue growing 40% YoY, supported by an increase in visitor arrivals, main driver is higher guest spending on value-added products and services.



Robust Operational Execution and Business Activities Continued in 2Q2026

Expanding the Product Portfolio across Multiple Market Segments

VinFun by Vinpearl

- ✓ **Location:** Vinhomes Pearl Bay
- ✓ **Exp. Opening:** 2027
- ✓ Comprised of **Raha by VinFun** & **Otika by VinFun**
- ✓ **Overview:** introducing a new hospitality model featuring moderate-scale properties with flexible operations for families and youth.



Vinpearl LegendLux

- ✓ **Location:** Vinhomes Hai Van Bay
- ✓ **Exp. Opening:** 2027
- ✓ Positioning as **Vinpearl's luxury 6-star hotel**
- ✓ **Overview:** premium hospitality brand for international high-net-worth travelers, blending cultural heritage with world-class services.



New Hotels by Global Operators

- ✓ **Location:** Vinhomes Green Paradise Can Gio
- ✓ Strategically partnering with **Marriott Internationals** & **IHG Hotels & Resorts**



The Grand Epic of Vietnam: History Recreated in Epic Theatrical Show



Immersive experience, blending dance, acrobatics, and aerial performance, at Vinpearl Theatre.

10,000 tickets
within 5 days

Securing Strategic Investment from Intl. Investors, Affirming Long-Term Growth



USD 255 million

Convertible dividend preference shares

Issued to **SeaTown Holdings International** and **Vietnam Oman Investment under Oman Investment Authority**, underscoring strong international investor confidence in Vinpearl's market position and long-term growth trajectory.

Other Businesses



Other Businesses Updates: Further Activities to Boost Up Green Transition in International Markets

GSM unifying its global brand identity to support international expansion.



Green SM Bike expands its services to
19/34 cities/provinces

GSM Platform

Launched in Indonesia and the Philippines

VinEnergy partners with SunAsia Energy to develop **422 MWp** of renewable energy projects in the Philippines



278,000 Households
Supplied with electricity

460,000 tons
Carbon emissions reduced

2027 – 2028
In operation

GSM enters two new international markets steadily expanding its green mobility ecosystem across international markets



Kazakhstan – VF 6



VinEnergy provides renewable electricity under the DPPA framework

1 Vung Ang Rooftop Solar Project



- Location: Vung Ang economic zone, Ha Tinh

2 VinFast Hai Phong Rooftop Solar Project



- Location: Hai Phong

Other Business Updates: Expanding the Vingroup Ecosystem with New Facilities and High-Tech Centers

Vingroup reaffirms its leadership among Vietnamese private enterprises



#26

Fortune Southeast Asia 500 Ranking

2024

#45

2025

#37

2026

#26

#1 private enterprise in Vietnam

Vinmec launches Vietnam's first multi-connected robotic surgery ecosystem, marking a major milestone in surgical innovation



05

High-tech surgical centers

09

Robotics and technology platforms

03

Specialties of robotic surgery

Vinschool opened 02 new campuses, further expanding access to high-quality early education for more families



1 Vinschool kindergarten
Ocean Park 3



- Location: Vinhomes Ocean Park 3, Hung Yen

2 Vinschool kindergarten
Grand Park



- Location: Vinhomes Grand Park, Ho Chi Minh City

VinUniversity launches V-BENCH – An AI Capability Benchmark Tailored For Vietnamese

40.000+

Validated AI evaluation questions & tasks

18

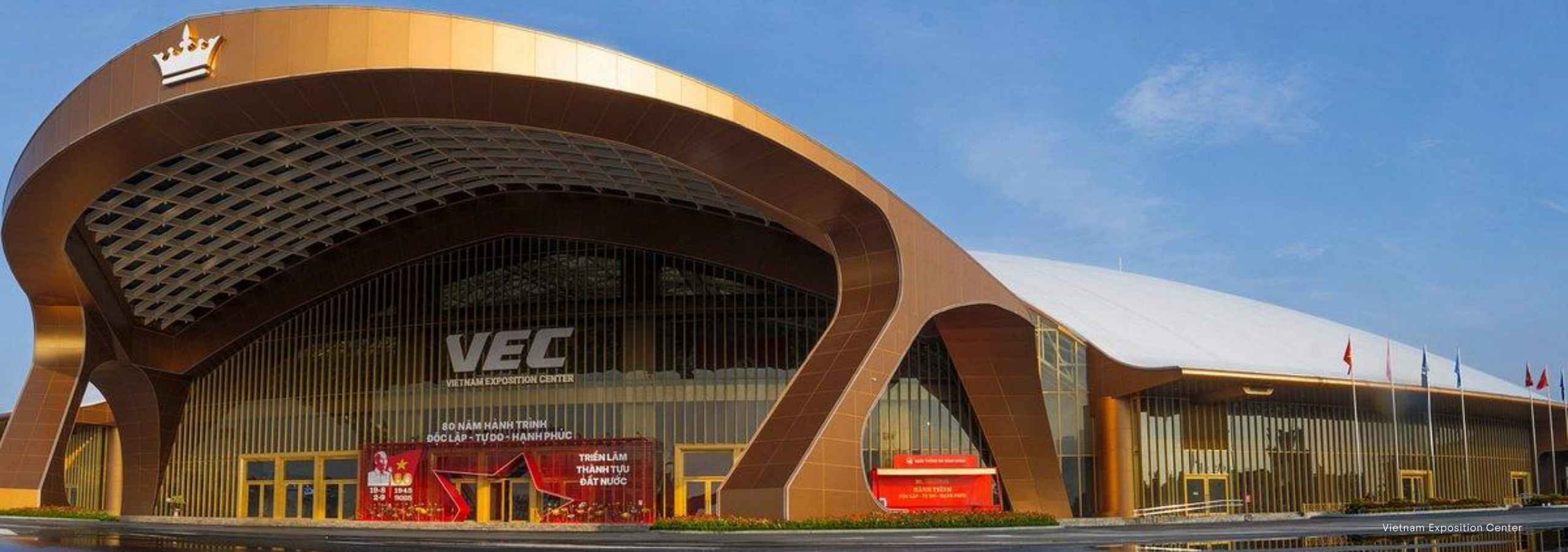
Leading AI experts on the scientific council

15

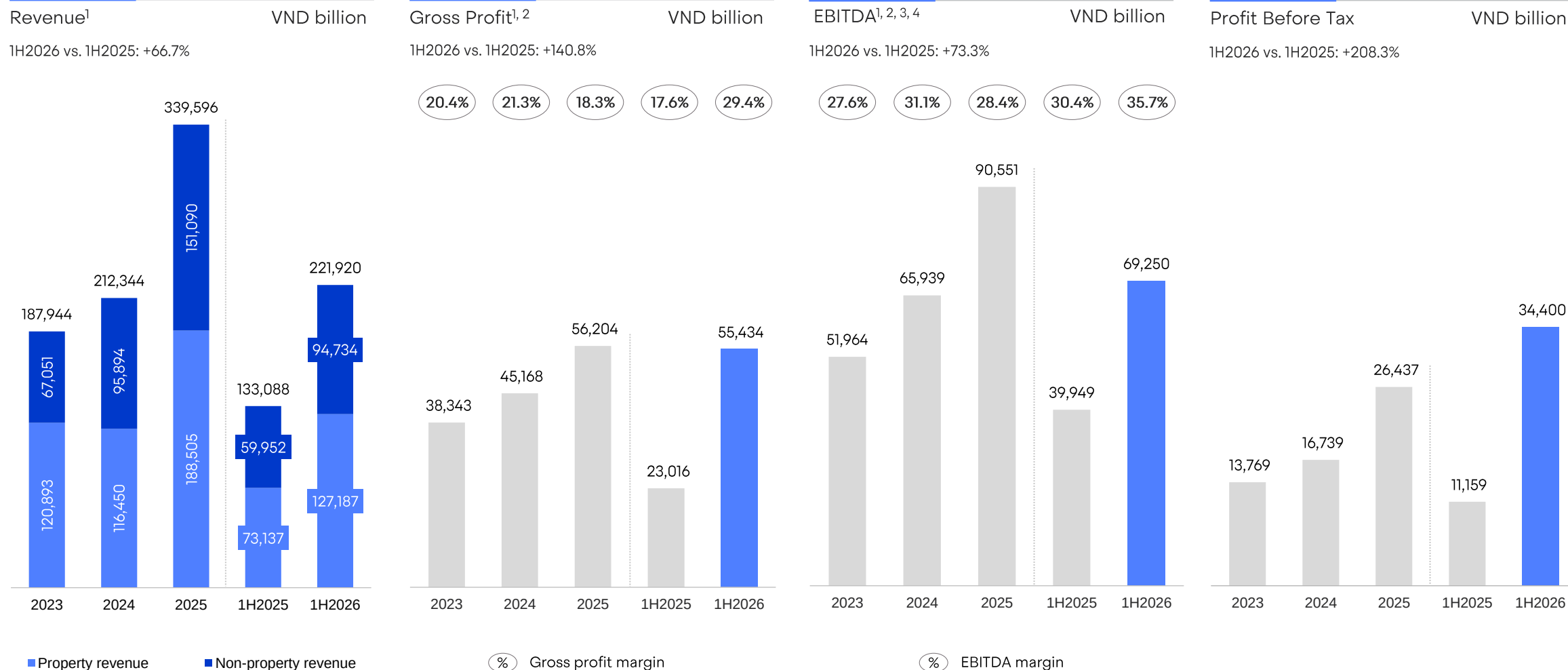
Large Language Models benchmarked



3. Financial Summary

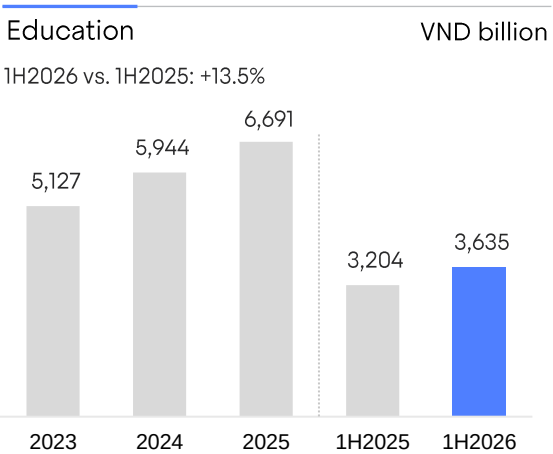
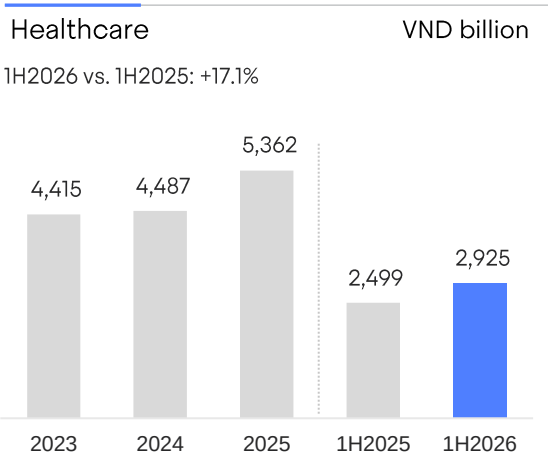
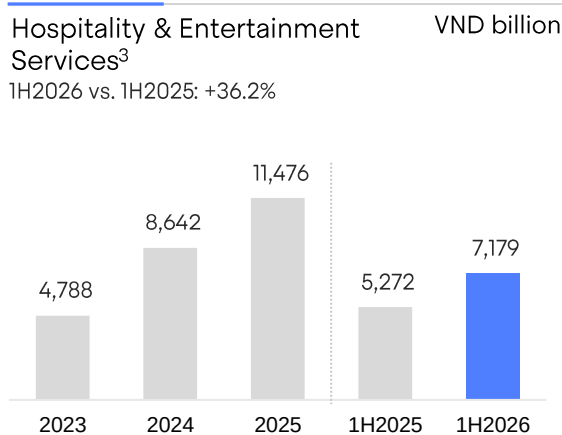
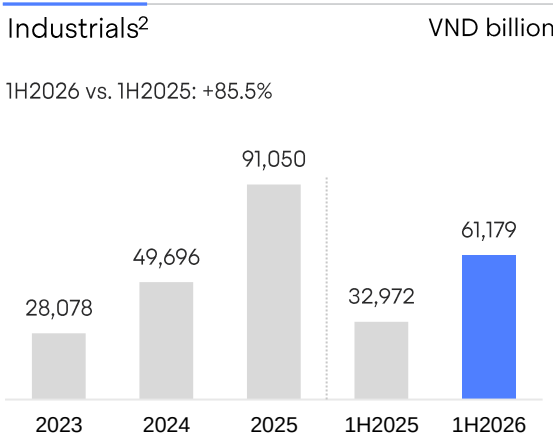
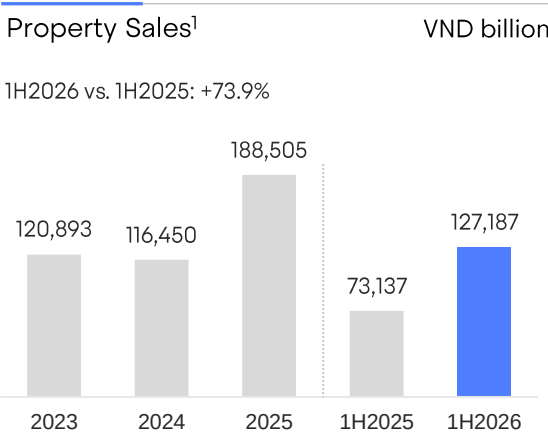
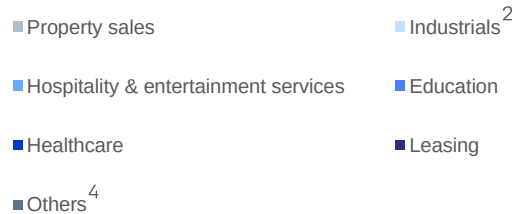
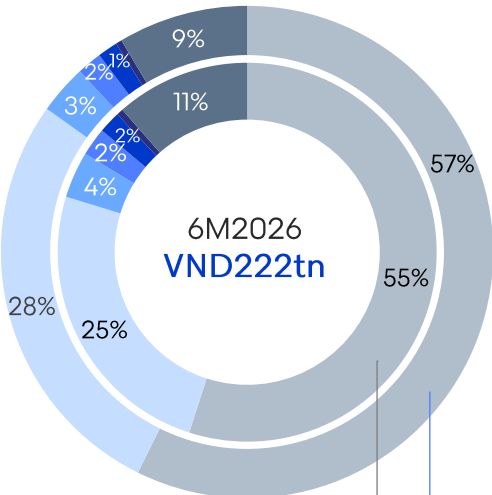


Income Statement Highlights



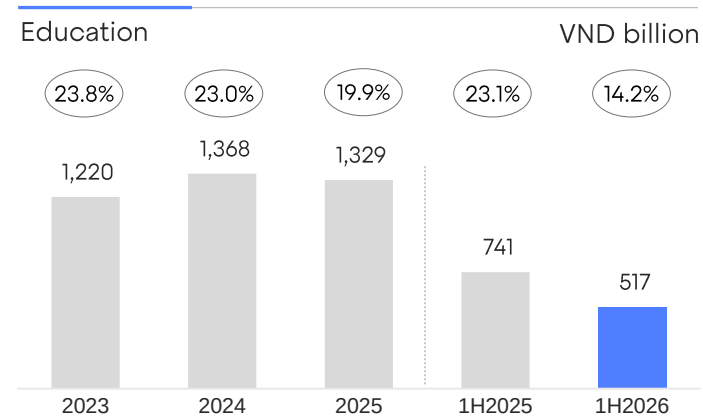
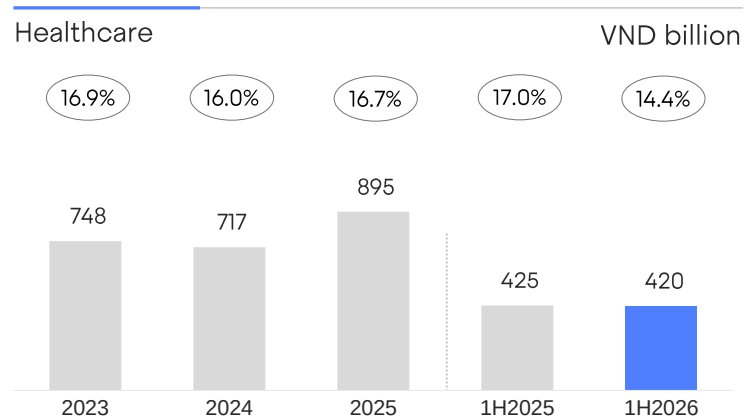
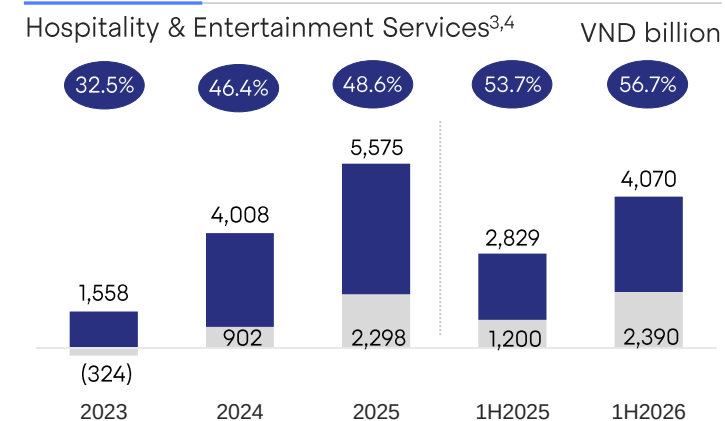
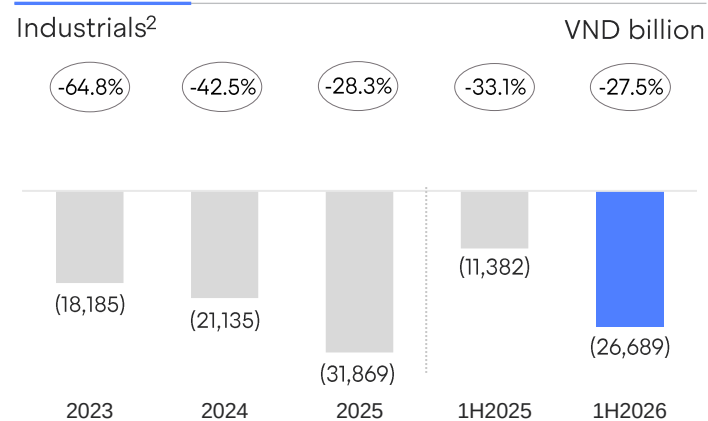
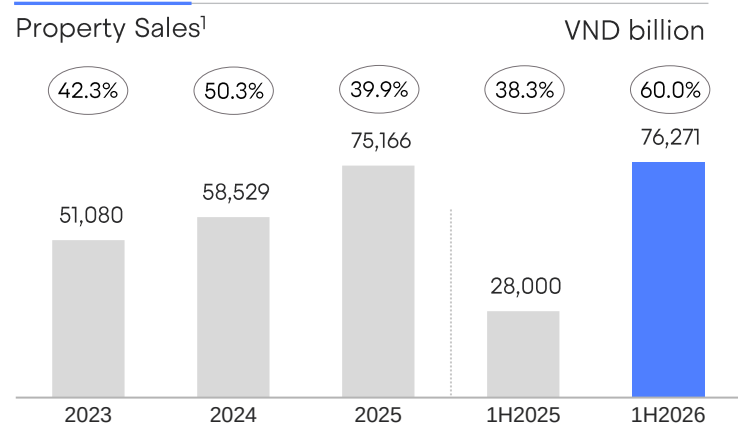
Source: Audited VAS Consolidated Financial Statements for 2023 – 1H2026. 1. Figures in FY2023-FY2025, 1H2026 are pro-forma, adding bulk sales and subtracting contribution from discontinued businesses (VinSmart). 2. Margins for 2025 – 1H2026 are adjusted for the cost of vehicle sold for which the revenue has been deferred. 3. Adds back foreign exchange losses / (gains). 4. Figures in FY2023- 2025, 1H2026 exclude one-off expenses related to charitable activities.

Segment Revenue Performance



Source: Audited VAS Consolidated Financial Statements for 2023- 1H2026. 1. Figures in FY2023-FY2025, 2Q2026 are adjusted, adding bulk sales. 2. Subtracting contributions from discontinued businesses. 3. Excludes beach villas and condotels, which are under management by Vinpearl only. 4. Includes consulting and construction contracting, apartment management services, and other revenues.

Gross Profit and Margin – VAS

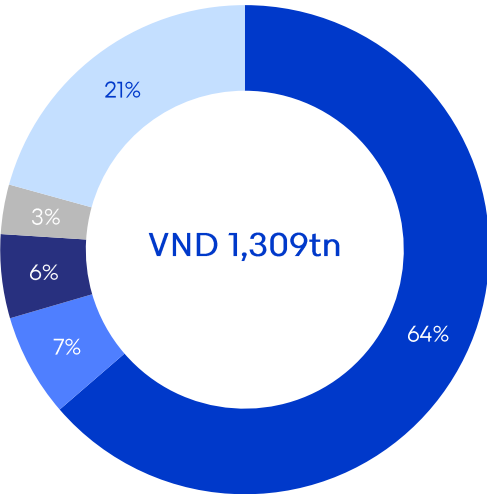


⊗ Gross profit margin ⊗ Adjusted gross profit margin⁴ ■ Gross profit ■ Adjusted gross profit^{3,4}

Balance Sheet Highlights

Breakdown of Total Assets

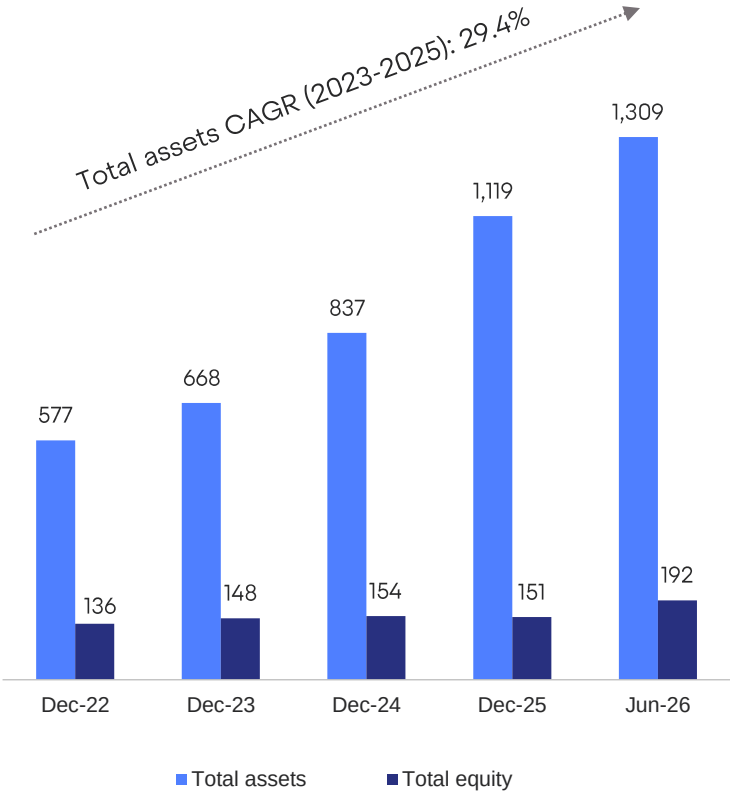
%



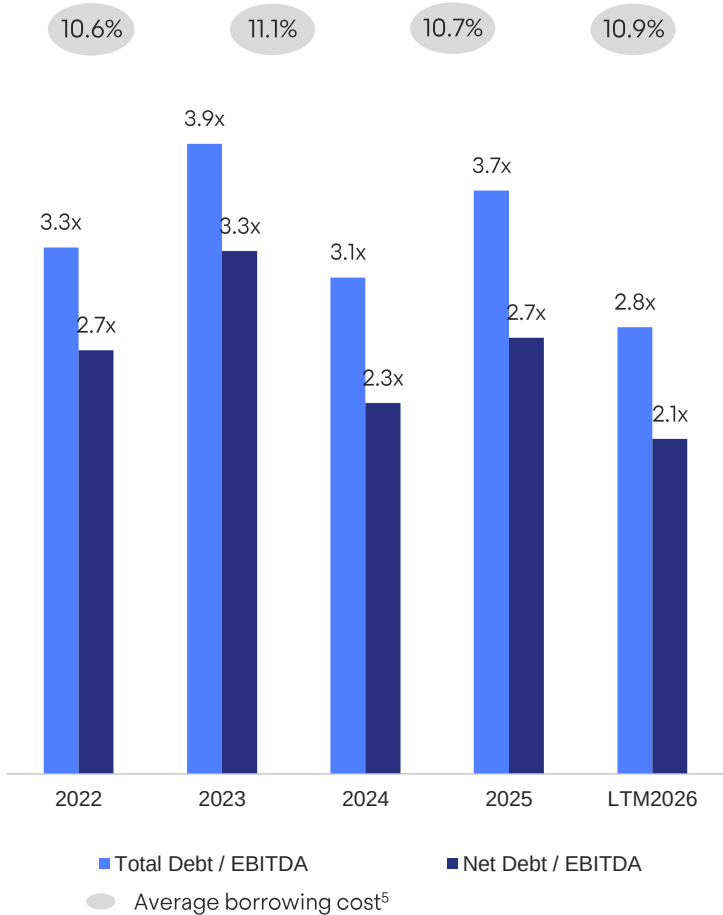
- Property Sales
- Industrials
- Hospitality & entertainment
- Healthcare & education
- Others

Total Assets & Total Equity

VND trillion



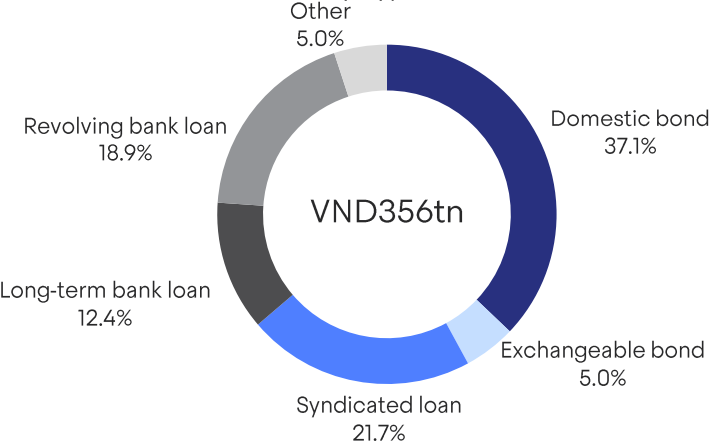
Debt^{1, 2, 3} / EBITDA⁴



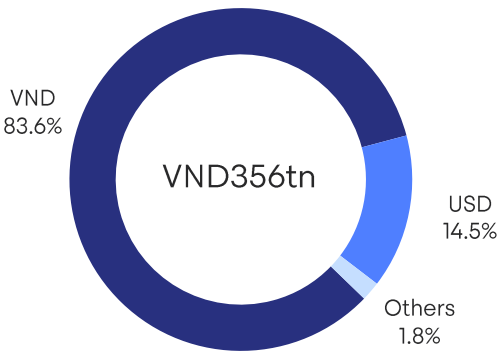
1. Total debt is equal to total interest bearing debts and borrowings. 2. Net debt is equal to total debt, less cash and cash equivalents and short-term investments. 3. Short-term investment. 4. EBITDA is calculated from consolidated profit before tax adjusted for interest expense and depreciation and amortization, and excludes (a) FX gain/loss, (b) contribution from discontinued businesses (VinSmart), and (c) one-off expenses related to charitable activities. 5. Includes hedging expenses.

Balance Sheet Highlights (2)

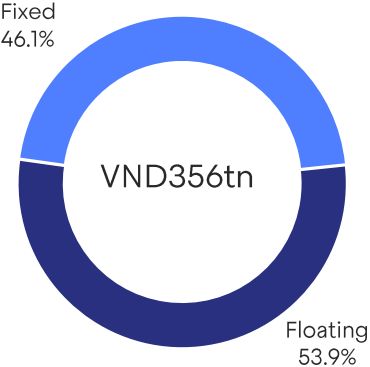
Total Debt Breakdown By Type %



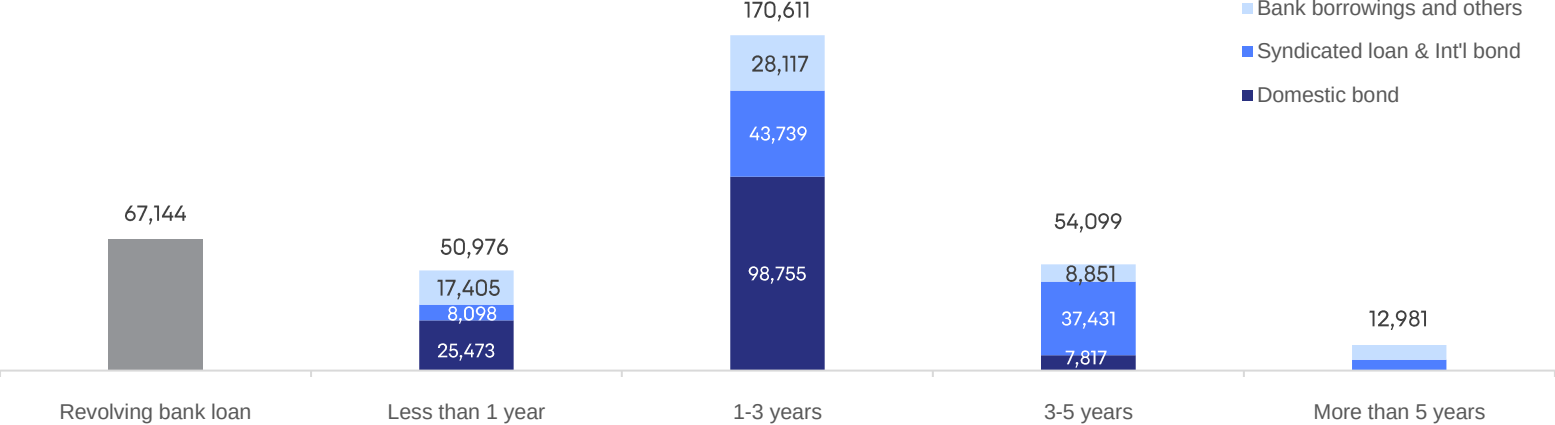
Total Debt Breakdown By Currency¹ %



Total Debt Breakdown By Interest Rate² %



Total Debt Breakdown By Maturity³
VND billion



Average debt maturity⁴
3.2 years

Source: Audited VAS Consolidated Financial Statements for 1H2026. 1. Includes USD debt which is hedged for foreign exchange rate purposes. 2. Includes floating rate debt which is hedged for interest rate purposes. 3. The exchangeable bond was presented based on its maturity date rather than being classified as a short-term loan in accordance with VAS requirements. 4. Debt maturity is proforma for transactions being completed or under execution by July 2026 and excludes revolving loans.

Leverage, Coverage and Other Ratios

	LTM as of 30.6.2026	FY2025	Change
Leverage ratios			
Net debt ^{1, 2} / EBITDA ³	2.1x	2.7x	-0.6x
Net debt ^{1, 2} / (Total assets – cash & ST investments ²)	20.5%	24.1%	-360Bps
Coverage ratios			
Recurring revenue / Interest expense ³	5.6x	5.2x	+0.4x
EBITDA / Interest expense ³	3.6x	3.1x	+0.5x
Others			
Debt maturity (years) ⁴	3.2	3.1	+0.1
Average borrowing cost ⁵	10.9%	10.7%	+20Bps

Company Information

Vingroup today bases its strategy on the principles of sustainability and professional management to operate in six major business segments:

- **Industrials – Technology**
 - VinFast, the first and largest domestic comprehensive automobile manufacturer and electric scooter producer in Vietnam
 - VinMetal, steel manufacturer
 - VinSOC, cybersecurity governance and operations across Vingroup and VinCSS, cyber security service
 - VinSmart Future, data science, AI research and digital infrastructure development
 - VinRobotics, VinMotion, VinDynamics, humanoid robot research and development
 - VinSpace, full-stack aerospace venture
 - VinSurgical, surgical robotics, smart medical devices, and advanced clinical support solutions
- **Real Estate Development and Services**
 - Residential Vinhomes premium apartments, villas and shophouses, mid-end real estate with integrated facilities, Happy Home – social housing
 - Hospitality-focused Vinpearl hotels, resorts and beach villas, and VinWonders amusement parks and conservation parks
 - Retail Leasing Vincom quality shopping malls
- **Infrastructure**
 - VinSpeed, pioneering high-speed railway developer
- **Green Energy**
 - VinEnergó, developer and provider of sustainable energy solutions
- **Culture**
 - Cultural and multimedia development initiatives, V-Culture Talents, V-Film, and V-Spirit.
- **Social Enterprises**
 - VinBus, public passenger transport under not-for-profit model
 - Healthcare service provider, Vinmec (including hospitals and clinics)
 - Quality education provider Vinschool featuring the K-12 education system, and VinUniversity not-for-profit private university

Vingroup was listed on the HOSE on 7 September, 2007. More information on Vingroup can be found at www.vingroup.net

Source: Company information

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