

VINGROUP JOINT STOCK COMPANY



No: /2016/TTr-HDQT-VINGROUP

THE SOCIALIST REPUBLIC OF VIETNAM

Independence- Freedom- Happiness



Hanoi, 5 April, 2016

PROPOSAL OF THE BOARD OF DIRECTORS

Re: the Appropriation Plan for 2015 retained earnings

To: ANNUAL GENERAL MEETING OF SHAREHOLDERS

As at 31 December 2015, Vingroup's unconsolidated retained earnings was VND1,263,785,984,183 and consolidated VND1,601,415,502,116 as audited by Ernst & Young Vietnam.

The Board of Directors (the "**BOD**") would like to submit to the Annual General Meeting of Shareholders (the "**AGM**") for approval of the Appropriation Plan for 2015 retained earnings as follows:

- I.** To add VND5,000,000,000 (five billion dong) to the Financial Reserve Fund, as specified in the Charter of the Company.
- II.** With regards to the remaining retained earnings, Management and the BOD are working closely with our advisors to propose a suitable plan for submission to the AGM.

Kindly submit for AGM consideration and endorsement.

Thank you very much.

To:

- As stated above;

- Vingroup archives.

**ON BEHALF OF
THE BOARD OF DIRECTORS**

(signed)

**Pham Nhat Vuong
CHAIRMAN**

Note: This document can be modified and revised as necessary to submit to the AGM for approval