

**Financial Statement**  
**For Quarter III - 2010**  
**Of**  
**Vincom Joint Stock Company**

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## REPORT OF THE BOARD OF MANAGEMENT

Vincom Joint Stock Company ("the Company") is a joint stock enterprise established in Vietnam in accordance with Business Licence No. 0103001016 issued by the Hanoi's Department of Planning and Investment on 3 May 2002.

### **Contact**

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### **THE BOARD OF MANAGEMENT AND BOARD OF DIRECTORS**

The members of the Board of Management and board of director during the period and at the date of this report are:

#### ***Board of Management***

|     |                  |          |
|-----|------------------|----------|
| Mr  | Le Khac Hiep     | Chairman |
| Mr  | Pham Nhat Vuong  | Member   |
| Mrs | Pham Thuy Hang   | Member   |
| Mrs | Nguyen Dieu Linh | Member   |
| Mr  | Pham Van Khuong  | Member   |
| Mrs | Mai Huong Noi    | Member   |

#### ***Board of Director***

|     |                  |                       |
|-----|------------------|-----------------------|
| Mrs | Mai Huong Noi    | General Director      |
| Mrs | Nguyen Dieu Linh | Vice General Director |
| Mrs | Pham Van Khuong  | Vice General Director |
| Mrs | Hoang Bach Duong | Vice General Director |

The Board of Management of the Company is pleased to present its report for the period ended 30 June 2010.

### **Confirmation of Board of Director**

The Company's management is responsible for the financial statements of each financial period which give a true and fair view of the balance sheet, income statement and cash flows reports for the period. In preparing those financial statements, the Company's management is required to

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim financial statements; and;
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and to ensure that the accounting records comply with the Vietnam registered accounting system and accounting standard.

Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

We hereby approve the accompanying financial statements which give a true and fair view of the financial position of the Company as at 30 September 2010 and the results of its operations and cash flows for the nine - month period then ended in accordance with the Vietnamese Accounting Standards and System and comply with the relevant statutory requirements.

On behalf of the Board of Management



  
\_\_\_\_\_  
Mai Hương Nôi - General Director

## BALANCE SHEET

As at 30 Sep 2010

Unit: VND

| ASSETS                                 | Code       | Note       | 30/09/2010                | 01/01/2010               |
|----------------------------------------|------------|------------|---------------------------|--------------------------|
| <b>A. CURRENT ASSETS</b>               | <b>100</b> |            | <b>2,273,685,516,144</b>  | <b>3,790,007,812,364</b> |
| <b>I. Cash and cash equivalents</b>    | <b>110</b> | <b>V.1</b> | <b>232,317,282,151</b>    | <b>1,052,086,124,529</b> |
| Cash                                   | 111        |            | 232,317,282,151           | 1,052,086,124,529        |
| Cash equivalents                       | 112        |            | -                         | -                        |
| <b>II. Short-term investments</b>      | <b>120</b> | <b>V.2</b> | <b>920,838,256,000</b>    | <b>1,586,452,880,000</b> |
| Short-term investments                 | 121        |            | 934,779,112,000           | 1,598,479,112,000        |
| Provision for short-term investments   | 129        |            | (13,940,856,000)          | (12,026,232,000)         |
| <b>III. Current receivables</b>        | <b>130</b> |            | <b>950,963,776,353</b>    | <b>957,687,640,303</b>   |
| Trade receivables                      | 131        | V.3        | 53,497,273,660            | 5,106,207,407            |
| Advances to suppliers                  | 132        | V.4        | 117,852,646,967           | 135,215,214,828          |
| Receivables from related parties       | 133        |            | 388,425,738,866           | 812,096,964,380          |
| Receivables from construction contract | 134        |            | -                         | -                        |
| Other receivables                      | 135        | V.5        | 391,243,601,662           | 5,269,253,688            |
| Provision for bad debts                | 139        |            | (55,484,802)              | -                        |
| <b>IV. Inventories</b>                 | <b>140</b> | <b>V.6</b> | <b>242,641,163</b>        | <b>14,319,778,830</b>    |
| Inventories                            | 141        |            | 242,641,163               | 14,319,778,830           |
| Provision for obsolete inventories     | 149        |            | -                         | -                        |
| <b>V. Other current assets</b>         | <b>150</b> |            | <b>169,323,560,477</b>    | <b>179,461,388,702</b>   |
| Short-term prepaid expenses            | 151        |            | 2,434,910,632             | 1,372,178,988            |
| Value added tax deductibles            | 152        |            | 14,397,746,997            | 26,887,810,845           |
| Statutory obligations                  | 154        |            | -                         | -                        |
| Other current assets                   | 158        | V.7        | 152,490,902,848           | 151,201,398,869          |
| <b>B. NON-CURRENT ASSETS</b>           | <b>200</b> |            | <b>11,376,135,981,086</b> | <b>6,512,917,940,346</b> |
| <b>I. Non - Current receivables</b>    | <b>210</b> |            | <b>-</b>                  | <b>-</b>                 |
| Longterm trade receivables             | 211        |            | -                         | -                        |
| LT receivables from related parties    | 213        |            | -                         | -                        |
| Longterm other receivables             | 218        |            | -                         | -                        |
| Provision for bad debts                | 219        |            | -                         | -                        |
| <b>II. Fixed assets</b>                | <b>220</b> |            | <b>3,396,266,584,846</b>  | <b>2,951,004,150,285</b> |
| Tangible fixed assets                  | 221        | V.         | 111,376,354,320           | 26,841,535,101           |
| - Cost                                 | 222        |            | 125,755,106,104           | 36,899,915,824           |
| - Accumulated depreciation             | 223        |            | (14,378,751,784)          | (10,058,380,723)         |
| Lease assets                           | 224        |            | -                         | -                        |
| - Cost                                 | 225        |            | -                         | -                        |
| - Accumulated depreciation             | 226        |            | -                         | -                        |
| Tangible fixed assets                  | 227        | V.         | 38,921,127,448            | 93,358,670,305           |
| - Cost                                 | 228        |            | 43,429,317,789            | 94,587,271,169           |
| - Accumulated depreciation             | 229        |            | (4,508,190,341)           | (1,228,600,864)          |
| Construction in progress               | 230        | V.         | 3,245,969,103,078         | 2,830,803,944,879        |
| <b>III. Investment properties</b>      | <b>240</b> | <b>V.</b>  | <b>1,787,338,624,632</b>  | <b>231,630,941,685</b>   |
| - Cost                                 | 241        |            | 1,879,799,005,141         | 298,443,641,529          |
| - Accumulated depreciation             | 242        |            | (92,460,380,509)          | (66,812,699,844)         |
| <b>IV. Long-term investments</b>       | <b>250</b> |            | <b>6,045,879,890,825</b>  | <b>3,186,734,254,035</b> |

|                                                     |            |    |                           |                           |
|-----------------------------------------------------|------------|----|---------------------------|---------------------------|
| Investments in subsidiary                           | 251        | V. | 2,551,747,894,275         | 1,463,038,446,275         |
| Investments in associates, jointly controlled entit | 252        | V. | 1,761,651,413,076         | 1,060,743,951,397         |
| Other long-term investments                         | 258        | V. | 1,733,929,583,013         | 662,951,856,363           |
| Provision for long-term investments                 | 259        |    | (1,448,999,539)           | -                         |
| <b>V. Other long-term assets</b>                    | <b>260</b> |    | <b>146,650,880,783</b>    | <b>143,548,594,341</b>    |
| Long-term prepaid expenses                          | 261        | V. | 146,650,880,783           | 143,548,594,341           |
| Deferred tax assets                                 | 262        |    | -                         | -                         |
| Other long-term assets                              | 268        | V. | -                         | -                         |
| Goodwill                                            | 269        | V. | -                         | -                         |
| <b>TOTAL ASSETS</b>                                 | <b>270</b> |    | <b>13,649,821,497,230</b> | <b>10,302,925,752,710</b> |

## BALANCE SHEET

As at 30 Sep 2010

| RESOURCES                                   | Code       | Note | 30/09/2010                | 01/01/2010                |
|---------------------------------------------|------------|------|---------------------------|---------------------------|
| <b>A. LIABILITIES</b>                       | <b>300</b> |      | <b>8,538,506,134,807</b>  | <b>7,228,666,000,331</b>  |
| <b>I. Current liabilities</b>               | <b>310</b> |      | <b>826,008,585,910</b>    | <b>489,002,519,416</b>    |
| Short-term loans                            | 311        | V.   | 143,245,724,456           | -                         |
| Trade payables                              | 312        |      | 99,828,967,459            | 72,453,692,938            |
| Advances from customers                     | 313        |      | 49,276,518,397            | 455,144,483               |
| Statutory obligations                       | 314        | V.   | 44,254,024,437            | 19,899,728,835            |
| Payables to employees                       | 315        |      | 6,141,365,130             | 1,720,293,188             |
| Accrued expenses                            | 316        | V.   | 406,170,778,962           | 259,424,402,258           |
| Payables to related parties                 | 317        |      | 9,079,751,458             | 87,212,914,958            |
| Payables from construction contract         | 318        |      | -                         | -                         |
| Other payables                              | 319        | V.   | 68,011,455,611            | 47,836,342,755            |
| Dự phòng phải trả ngắn hạn                  | 320        |      | -                         | -                         |
| <b>II. Non-current liabilities</b>          | <b>330</b> |      | <b>7,712,497,548,896</b>  | <b>6,739,663,480,915</b>  |
| Longterm trade payables                     | 331        |      | -                         | -                         |
| Longterm payables to related parties        | 332        |      | -                         | -                         |
| Other long-term liabilities                 | 333        | V.   | 112,747,167,895           | 45,256,669,588            |
| Long-term loans                             | 334        | V.   | 7,597,513,405,786         | 6,692,791,841,949         |
| Deferred tax liabilities                    | 335        |      | -                         | -                         |
| Provision for severance allowance           | 336        |      | 2,236,975,215             | 1,614,969,378             |
| Dự phòng phải trả dài hạn                   | 337        |      | -                         | -                         |
| <b>B. OWNERS' EQUITY</b>                    | <b>400</b> |      | <b>5,111,315,362,423</b>  | <b>3,074,259,752,379</b>  |
| <b>I. Capital</b>                           | <b>410</b> | V.   | <b>5,111,315,362,423</b>  | <b>3,074,259,752,379</b>  |
| Contributed chartered capital               | 411        |      | 3,682,131,130,000         | 1,996,272,380,000         |
| Share premium                               | 412        |      | 1,283,549,971,287         | 773,354,590,000           |
| Other equity                                | 413        |      | -                         | -                         |
| Treasury shares                             | 414        |      | -                         | (880,022,503,713)         |
| Foreign exchange gain/loss                  | 416        |      | (67,933,806,503)          | -                         |
| Supplementary capital reserve fund          | 417        |      | -                         | -                         |
| Financial reserve fund                      | 418        |      | -                         | -                         |
| Other fund of owners' equity                | 419        |      | -                         | -                         |
| Undistributed earnings                      | 420        |      | 213,568,067,639           | 1,184,655,286,092         |
| Capital for construction in progress        | 421        |      | -                         | -                         |
| <b>II. Other fund</b>                       | <b>430</b> |      | <b>-</b>                  | <b>-</b>                  |
| Reward and welfare fund                     | 431        |      | -                         | -                         |
| Other fund                                  | 432        |      | -                         | -                         |
| Fixed assets arising from other fund        | 433        |      | -                         | -                         |
| <b>C. MINORITY INTEREST</b>                 | <b>490</b> |      | <b>-</b>                  | <b>-</b>                  |
| <b>TOTAL LIABILITIES AND OWNERS' EQUITY</b> | <b>440</b> |      | <b>13,649,821,497,230</b> | <b>10,302,925,752,710</b> |

**OFF BALANCE SHEET ITEMS**  
As at 30 Sep 2010

| ITEMS                                    | Code | Note | 30/09/2010 | 01/01/2010 |
|------------------------------------------|------|------|------------|------------|
| Asset under lease                        | 001  |      | -          | -          |
| Goods held under trust or for processing | 002  |      | -          | -          |
| Goods held by the company on consignment | 003  |      | -          | -          |
| Bad debts written off                    | 004  |      | -          | -          |
| Foreign currencies                       | 007  |      | -          | -          |
| State funding                            | 008  |      | -          | -          |

Chief Accountant



Nguyen Thi Thu Hien

Hanoi, 25 Oct, 2010

General Director




Mai Huong Noi

# INCOME STATEMENT

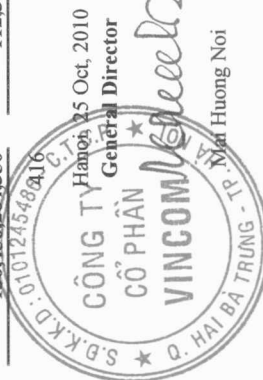
Year 2010

Unit: VND

| Item                                                     | Code | Note | 9 month of 2010 | 9 month of 2009 | Quarter III '2010 | Quarter III '2009 |
|----------------------------------------------------------|------|------|-----------------|-----------------|-------------------|-------------------|
| Revenue from sale of goods and rendering of serv         | 01   | VI.  | 509,790,810,967 | 190,656,718,635 | 289,021,201,579   | 62,384,943,501    |
| Deductions                                               | 02   | VI.  |                 |                 |                   |                   |
| Net revenue from sale of goods and rendering of services | 10   | VI.  | 509,790,810,967 | 190,656,718,635 | 289,021,201,579   | 62,384,943,501    |
| Costs of goods sold and services rendered                | 11   | VI.  | 119,821,455,979 | 44,834,021,522  | 65,936,627,825    | 16,065,788,897    |
| Costs of goods sold and services rendered                | 20   |      | 389,969,354,988 | 145,822,697,113 | 223,084,573,754   | 46,319,154,604    |
| Financial Income                                         | 21   | VI.  | 359,628,710,818 | 230,729,345,326 | 117,507,522,578   | 121,876,732,229   |
| Financial expenses                                       | 22   | VI.  | 365,386,683,901 | 153,618,411,289 | 143,693,333,910   | 37,351,905,572    |
| - In which: Interest expenses                            | 23   |      | 304,626,442,913 | 138,186,557,408 | 118,354,081,601   | 35,387,658,315    |
| Selling expenses                                         | 24   | VI.  | 15,278,021,638  | 3,141,158,231   | 6,814,658,292     | 1,278,254,886     |
| General and administrative expenses                      | 25   | VI.  | 92,455,365,062  | 50,233,104,021  | 36,565,568,751    | 18,188,849,938    |
| Operating profit                                         | 30   |      | 276,477,995,205 | 169,559,368,898 | 153,518,535,379   | 111,376,876,437   |
| Other income                                             | 31   | VI.  | 72,209,274,250  | 1,253,205,651   | 3,471,217,318     | 298,890,162       |
| Other expenses                                           | 32   | VI.  | 68,497,313,349  | 1,092,604,129   | 3,448,482,210     | 683,193,876       |
| Other profit                                             | 40   |      | 3,711,960,901   | 160,601,522     | 22,735,108        | -384,303,714      |
| Share in profits of associates                           | 45   |      |                 |                 |                   |                   |
| Net profit before tax                                    | 50   |      | 280,189,956,106 | 169,719,970,420 | 153,541,270,487   | 110,992,572,723   |
| Current corporate income tax expense                     | 51   | VI.  | 51,529,934,559  | 39,263,706,070  | 41,229,822,655    | 26,005,420,685    |
| Deferred corporate income tax expense                    | 52   |      |                 |                 |                   |                   |
| Net profit after tax                                     | 60   |      | 228,660,021,547 | 130,456,264,350 | 112,311,447,832   | 84,987,152,038    |
| Net profit after tax of minority interests               | 61   |      |                 |                 |                   |                   |
| Equity holders of the parent                             | 62   |      | 228,660,021,547 | 130,456,264,350 | 112,311,447,832   | 84,987,152,038    |
| Basis earnings per share                                 | 70   |      | 742             |                 | 365               | 426               |

Chief Accountant

Nguyễn Thị Thu Hiền



## CASH FLOW STATEMENT

Indirect method

Year 2010

Đơn vị tính: VND

| ITEMS                                                                | Note | 9 months of 2010           | 9 months of 2009        |
|----------------------------------------------------------------------|------|----------------------------|-------------------------|
| <b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>                       |      | <b>-251,375,067,028</b>    | <b>-64,364,885,443</b>  |
| 1. Net profit before tax                                             |      | 280,189,956,106            | 58,727,397,697          |
| 2. Adjustments for                                                   |      | -                          | -                       |
| Depreciation and amortisation                                        | VII. | 50,216,437,903             | 8,394,554,899           |
| Provision for decline in value of investments                        |      | 3,419,108,341              | 3,808,580,763           |
| (Gain) loss on disposal of assets                                    |      | (3,021,678,635)            | 170,195,707             |
| Unrealised foreign exchange losses                                   |      | (67,933,806,503)           | 270,392,976             |
| Gain from disposal of equity investments in other entities           | VII. | (20,000,000,000)           | -                       |
| Share of loss in associates                                          |      | -                          | -                       |
| Interest expenses                                                    |      | 299,636,511,423            | 102,798,899,093         |
| Interest income                                                      |      | (298,552,255,654)          | (67,605,955,891)        |
| Goodwill amortization                                                |      | -                          | -                       |
| 3. Operating income before changes in working capital                |      | 243,954,272,981            | 174,170,021,135         |
| Decrease/(increase) in receivables                                   |      | (273,088,722,964)          | 50,145,046,190          |
| Decrease/(increase) in inventories                                   |      | 14,077,137,667             | 22,297,788,587          |
| Increase in payables                                                 |      | 2,067,722,924              | 101,713,961,349         |
| (not included interest expenses and income tax payables)             |      | -                          | -                       |
| Decrease/(Increase) in prepaid expenses                              |      | 90,758,781,914             | 9,106,409,606           |
| Interest paid                                                        |      | (369,658,314,172)          | (352,914,166,667)       |
| Enterprise income tax paid                                           |      | 29,313,494,753             | (11,222,181,665)        |
| Other cash inflows/(outflow) from operating activities               |      | 11,200,559,869             | 9,944,191,913           |
| <b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>                      |      | <b>(2,294,677,273,877)</b> | <b>(84,212,710,169)</b> |
| Purchase and construction of fixed assets and other long-term assets |      | (1,733,207,225,634)        | (410,072,392,409)       |
| Proceeds from disposals of investment in other entities              |      | 359,750,000,000            | -                       |
| Proceeds from disposals of assets                                    | VII. | 63,076,575,320             | 127,863,550             |
| Loans provided to related parties and other                          |      | (2,305,784,594,770)        | (41,000,000,000)        |
| Collection of loans provided to related parties and other            |      | 1,899,737,848,120          | 503,378,670,000         |
| Payments for equity investments in other entities                    |      | (1,041,888,441,679)        | (192,225,026,969)       |
| Payments for equity investments in other entities                    |      | (114,670,793,000)          | -                       |
| Collection of capital investment in other entities                   |      | -                          | -                       |
| Interest received and dividend                                       |      | 578,309,357,766            | 55,578,175,659          |
| Deposits for investment purposes                                     |      | -                          | -                       |
| <b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>                     |      | <b>1,726,283,498,527</b>   | <b>139,721,958,277</b>  |
| Proceeds from issuance of ordinary shares                            |      | 402,875,740,000            | -                       |
| Proceeds from bond issuance and borrowings                           |      | 1,782,043,255,760          | 772,417,027,667         |
| Payments for treasury shares                                         |      | -                          | (10,695,069,390)        |
| Loan repayment                                                       |      | (458,635,497,233)          | (622,000,000,000)       |
| Dividend paid to owner                                               |      | -                          | -                       |
| Capital contribution from minority shareholders                      |      | -                          | -                       |
| <b>Net cash increase/(decrease)</b>                                  |      | <b>(819,768,842,378)</b>   | <b>(8,855,637,335)</b>  |
| <b>Cash and cash equivalents at the beginning of the period</b>      |      | <b>1,052,086,124,529</b>   | <b>12,983,630,152</b>   |
| Impact of exchange rate fluctuation                                  |      | -                          | -                       |
| <b>Cash and cash equivalents at the end of the period</b>            |      | <b>232,317,282,151</b>     | <b>4,127,992,817</b>    |

Chief Accountant

Nguyen Thi Thu Hien



Hanoi, 25 Oct, 2010

General Director

Mai Huong Noi

## NOTES TO THE FINANCIAL STATEMENTS

For Quarter III - 2010

### I . CORPORATE INFORMATION

#### 1 . CORPORATE INFORMATION

Vincom Joint Stock Company is a joint stock enterprise established in Vietnam in accordance with Business Licence No. 0103001016 issued by the Hanoi's Department of Planning and Investment on 3 May 2002. The Company has also received subsequent amended business licenses as follow:

| <u>Bussiness licence</u>                       | <u>Date of amended</u>  |
|------------------------------------------------|-------------------------|
| 0103001016 - 1st amended business certificate  | Dated 04 March 2003.    |
| 0103001016 - 2nd amended business certificate  | Dated 20 January 2004.  |
| 0103001016 - 3rd amended business certificate  | Dated 29 October 2004.  |
| 0103001016 - 4th amended business certificate  | Dated 10 December 2004. |
| 0103001016 - 5th amended business certificate  | Dated 07 February 2005. |
| 0103001016 - 6th amended business certificate  | Dated 15 August 2005.   |
| 0103001016 - 7th amended business certificate  | Dated 24 February 2006. |
| 0103001016 - 8th amended business certificate  | Dated 20 March 2006.    |
| 0103001016 - 9th amended business certificate  | Dated 03 April 2006.    |
| 0103001016 - 10th amended business certificate | Dated 25 December 2006. |
| 0103001016 - 11th amended business certificate | Dated 15 February 2007. |
| 0103001016 - 12th amended business certificate | Dated 23 April 2007.    |
| 0103001016 - 13th amended business certificate | Dated 22 June 2007.     |
| 0103001016 - 14th amended business certificate | Dated 14 August 2007.   |
| 0103001016 - 15th amended business certificate | Dated 09 April 2008.    |
| 0103001016 - 16th amended business certificate | Dated 22 April 2009.    |
| 0103001016 - 17th amended business certificate | Dated 02 October 2009.  |
| 0103001016 - 18th amended business certificate | Dated 12 May 2010.      |
| 0103001016 - 19th amended business certificate | Dated 19 July 2010.     |
| 0103001016 - 20th amended business certificate | Dated 02 August 2010.   |
| 0103001016 - 21st amended business certificate | Dated 10 August 2010.   |
| 0103001016 - 22nd amended business certificate | Dated 25 August 2010.   |

#### **Bussiness activities**

The principal activities of the Company are to construct and provide retail outlets, commercial offices for lease, to provide entertainment services, to carry out investment activities, to trade in investment securities and to conduct other businesses as stipulated in the business licenses

The company's name has been changed from "Vietnam commerical joint stock company" to "Vincom joint stock company" in accordance with the 7th amended business licence. Its chartered capital was increased from 313,500,000,000 dongs to 600,000,000,000 dongs in accordance with the 11th amended business licence.

On the 3rd July 2007, the company succesfully completed the initial sale of 20,000,000 common shares to the public. After the initial sale "IPO" the chartered capital was increased to VND800,000,000,000.

The Company's shares were officially listed in the Ho Chi Minh City Stock Exchange ("HOSE") from 19 September 2007 pursuant to Decision No.106/QĐ-SGDHCM issued by the Director of HOSE on 7 September 2007.

The company's chartered capital was increased to 1,199,831,560,000 Vietnamese dongs in accordance with the 15th amended business licence.

The company's chartered capital was increased to 1,199,831,560,000 Vietnamese dongs in accordance with the 17th amended business licence.

The company's chartered capital was increased to 3,599,279,120,000 Vietnamese dongs in accordance with the 18th amended business licence.

The company's chartered capital was increased to 3,643,329,490,000 Vietnamese dongs in accordance with the 19th amended business licence.

The company's chartered capital was increased to 3,669,614,480,000 Vietnamese dongs in accordance with the 20th amended business licence.

The company's chartered capital was increased to 3,672,743,640,000 Vietnamese dongs in accordance with the 21st amended business licence.

The company's chartered capital was increased to 3,682,131,130,000 Vietnamese dongs in accordance with the 22nd amended business licence.

The Company's head office is located at 11th Floor, Vincom City Towers, 191 Ba Trieu Street, Hai Ba Trung District, Hanoi, Vietnam and its branch is located at 72 Le Thanh Ton Street, Ben Nghe ward, District 1, Ho Chi Minh City, Vietnam.

#### **PFV Investment and Trading Joint Stock Company ("PFV")**

PFV is previously a two-member limited liability company established in accordance with the Business License No. 0102022275 issued by the Hanoi's Department of Planning and Investment on 15 September 2005, and subsequently converted to PFV Investment and Trading Joint Stock Company in accordance with the Business License No. 0103025765 issued by the Hanoi's Department of Planning and Investment on 17 September 2008, with a chartered capital of VND 600 billion.

PFV's principal business activities are to construct and lease commercial offices and high-end apartment units. PFV's registered office is at 11th floor, Vincom City Towers, 191 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi, Vietnam. The Company holds 74.41% equity interest in this subsidiary.

#### **Vincom Securities Joint Stock Company ("VSC")**

Vincom Securities Company is a joint stock company established in Vietnam in accordance with the Operating Licence No. 70/UBCK-GP dated 10 December 2007 issued by the State Securities Commission with a chartered capital of VND300 billion.

VSC's principal business activities are to provide brokerage service, self-trading of securities, underwriting and investment advisory service. VSC's head office is located at 4th floor, Vincom City Towers, 191 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi, Vietnam. The Company holds 75% equity interest in this subsidiary.

#### **The Royal City Real Estate Investment and Development JSC ( "Royal city JSC")**

Royal City JSC was set up in accordance with the Business Licence No 0103038194 issued by the Hanoi Department of Planning and Investment on June 11th 2009. Its chartered capital is 2,000,000,000,000 Vietnamese dongs. Its principal activities are to trade real estates, construct the civil, industrial, transporation and irrigational works.... The registered address is at 74 Nguyen Trai Street, Thuong Dinh Ward, Thanh Xuan district, Hanoi City. The Vincom JSC owns 51% shares in this subsidiary.

#### **The Hai Phong Real Estate Investment and Development Join Stock Company ("Haiphong Land Jsc")**

The Hai Phong Land JSC was renewed from the Hai Phong Agricultural Product Import, Export and Processing joint stock company in accordance with the 5th amended Business Licence No 0203000675 dated 21st February 2008 issued by the Hai Phong Department of Planning and Investment. Its chartered capital is 300,000,000,000 Vietnamese dongs. Its principal activities are to trade real estates and investments, lease machines and equipment for the sport activities. Its registered address is at 4 Le Thanh Ton, May To Ward, Ngo QUYEN District, Hai Phong City. The Vincom JSC owns 49% shares in this subsidiary. The PFV (one of the Vincom's subsidiaries) owns 41% share in this company.

#### **The Sai Dong Urban investment and development Joint Stock Company ("SaiDong Urban Jsc")**

Saidong Urban JSC is set up in accordance with the Business Licence No 0103040736 issued by the Hanoi Department of Planning and Investment on 17th September 2009. Its chartered capital is 500,000,000,000 Vietnam dong. Its principal activities are to trade real estates, construct houses in all kinds, civil and technical works, provide residential services,...Its registered address is 191 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi. The Vincom Jsc owns 51% shares in this subsidiary.

**The Viettronics Real Estimated Company Limited ("The Viettronics Ltd")**

The Viettronics Ltd is set up in accordance with the Business Licence No 0102042441 issued by the Hanoi Department of Planning and Investment on 25th September 2009. Its chartered capital is 300,000,000,000 Vietnam dong. Its principal activities are to trade real estates, construct houses in all kinds, civil and technical works, provide residential works ... Its registered address is 191 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi. The Vincom Jsc owns 64% shares in this subsidiary.

**Thien An Investment Trading and development Joint Stock Company ("The Thien An JSC")**

The Thien An JSC is set up in accordance with the Business Licence No 0101649841 issued by the Hanoi Department of Planning and Investment on 1st April 2008. The business licence is amended the 7th on 22th March 2010. Its chartered capital is 1,200,000,000,000 Vietnam dong. Its principal activities are to trade real estates and other related services...Its registered address is 191 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi. The Vincom Jsc owns 49% shares in this subsidiary. and the Royal City JSC, one of the Vincom's subsidiaries owns 25% shares in this company.

**The Hanoi South Urban Development Joint Stock Company (The "South Hanoi JSC")**

The South Hanoi JSC is set up in accordance with the Business Licence No 0103022741 issued by the Hanoi Department of Planning and Investment on the 6th March 2008. The business licence is amended the 5th on 29th September 2009. Its chartered capital is 500,000,000,000 Vietnam dong. Its principal activities are to invest, construct and trade offices, apartments for lease and sales. Its registered address is 9th Dao Duy Anh, Phuong Lien Ward, Dong Da District, Hà Nội. The Vincom JSC owns 44.15% shares in this subsidiary, the Ngoc Viet real estate JSC, one of the Vincom's associates owns 33.20% shares in this company.

**Xavinco Land Joint Stock Company (The "Xavinco JSC")**

The Xavinco JSC is set up in accordance with the Business Licence No 0104644263 issued by the Hanoi Department of Planning and Investment on the 11th May 2010. Its chartered capital is 60,000,000,000 Vietnam dong. Its principal activities are to trade real estates and other related services... Its registered address is 191 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi. The Vincom JSC owns 57% shares in this subsidiary.

**Ngoc Viet Real Estate Joint Stock Company (Ngoc Viet Real Estate JSC)**

Ngoc Viet JSC is set up in accordance with the Business Licence No 0102594345 issued by the Hanoi Department of Planning and Investment on the 11th December 2007. The Business licence is amended the 11th on 30 September 2010. Its chartered capital is 500,000,000,000 Vietnam dong. Its principal activities are constructions and other related services... Its registered address is 191 Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi. The Vincom JSC owns 70% shares in this subsidiary.

**Ho Tay Real Estate Development and Investment Joint Stock Company (Ho Tay RDI JSC)**

Ho Tay RDI JSC is set up in accordance with the Business Licence No 0104883913 issued by the Hanoi Department of Planning and Investment on the 25th August 2010. Its chartered capital is 50,000,000,000 Vietnam dong. Its principal activities are to trade real estates and other related services... Its registered address is 69B Thuy Thuy Road, Thuy Khue Ward, Tay Ho District, Hanoi. The Vincom JSC owns 70% shares in this subsidiary.

**4 . The significant impacts on the Company's operation in the reporting period**

...

**II . ACCOUNTING PERIOD AND RECORDING CURRENCY**

- 1 . Accounting Year: The accounting year starts from 1st January và ends on 31st December on a solar year
- 2 . Currency Unit: Vietnamese dong

**III. BASIS OF PREPARATION**

- 1 . Accounting Standards and System

The Group and its subsidiaries apply the Vietnamese accounting standards issued in accordance with the Decision 15/2006/QĐ-BTC dated 20/03/2006 of the Ministry of Finance.

**2 . Basis of consolidation**

The financial statements are stated at costs.

**3 . Representation on the accounting standards and system compliance**

The Board of Directors ensure that the company fully complies with the current accounting standards and Vietnamese accounting system in the preparation of its financial statements.

**4 . Registered accounting documentation system**

The Company's registered accounting documentation system is the General Journal.

**IV . ACCOUNTING POLICIES**

**1 . Cash and Cash equivalents**

Cash and cash equivalents include cash on hand, cash at bank and short term, highly liquid investments with an original maturity of less than 3 months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

**2 . Receivables**

Trade receivables and other receivables are recorded based on the invoices . The bad debt provision is done based on the assessment of the possibility of collecting the receivables.

The bad debt provision represents the estimated loss due to non-payment arising on receivables that were outstanding at the balance sheet date. Increases and decreases to the provision balance are recorded as general and administrative expense in the consolidated report.

**3 . Inventories**

Inventories are recorded at historical costs. The inventories' historical costs include the purchase cost, the processing and related costs incurred in bringing each product to its present location and condition.

The inventories' historical costs are calculated based on the average weighted price and are recorded following the perpetual method.

**4 . Fixed Assets**

The fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use. Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred. When tangible fixed assets are sold or retired, their costs and accumulated depreciation are removed from the consolidated balance sheet and any gain or loss resulting from their disposal is included in the consolidated income statement.

When tangible fixed assets are sold or retired, their costs and accumulated depreciation are removed from the consolidated balance sheet and any gain or loss resulting from their disposal is included in the consolidated income statement.

Depreciation and amortisation of tangible and intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

- |                  |   |       |
|------------------|---|-------|
| - Motor vehicles | 8 | years |
|------------------|---|-------|

- Other fixed assets 3-10 years

## 5 . Investment properties

Investment properties are stated at cost, including transaction costs, less accumulated depreciation.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Group.

Depreciation and amortisation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Subsequent expenditure relating to an investment property arising after the initial recognition will be charged to the income statement unless when it is probable to receive the future economic benefits, in excess of the originally assessed value.

- Land use rights 45 - 47 years
- Other assets 9 - 10 years

Land use rights presented as investment properties include the compensation and clearance costs for the land site at 191, Ba Trieu Street, which is used for the construction of the Vincom City Towers. The Company has been granted with the Land Use Right Certificate No. 00547/QSDD by the Hanoi People's Committee on 22 January 2003.

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the consolidated income statement.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale.

## 6 . Borrowing costs

Borrowing costs are recorded as expense during the period in which they are incurred, except to the extent that they are capitalized as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset are capitalized as part of the cost of the respective asset.

## 7 . Long-term prepaid expenses

Long-term prepaid expenses include the land lease prepayments and other expenses which could bring future economic benefits for more than one year. They are allocated over the years of the prepaid expenses or over the expected time that the future economic benefits could be received.

## 8 . Other long-term investments

The long term investments are recorded at costs except for the investments in subsidiaries, joint venture and associates which are recorded at the purchased prices. The provision for the investment decreasing value should be made for the investments that are freely transferable in the market at the year end.

## 9 . Payable and Accrual

Payable and accrual are recognised for amount to be paid in the future for goods and services received, whether or not billed to the Group.

## 10 . Foreign exchange

Transactions in currencies other than the Group's reporting currency of VND are recorded at the exchange rates ruling at the date of the transaction. At the end of the period, monetary assets and liabilities denominated in foreign currencies are retranslated at inter-bank exchange rates ruling at the interim consolidated balance sheet date. All realised and unrealised foreign exchange differences are taken to the consolidated income statement.

#### 11 . Appropriation of net profits

Net profit after tax is available for appropriation to shareholders after approval by the General Shareholders' meeting.

#### 12 . Revenue Recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

*Revenue from the transfer of the land lease and assets contained in the land*

Revenue from the transfer of the land lease and assets contained is recognised when material risks and asset's ownership have been transferred to the buyer.

*Revenue from leasing of investment properties*

Rental income arising from leased investment properties is accounted for on a straight line basis over the lease terms on ongoing leases.

*Gains from securities trading/capital transfer*

Gains from securities trading and capital transfer are determined as the excess of selling prices against the cost of securities sold. Such gain is recognized on the trade date when the relevant contracts are executed.

*Interest income*

Revenue for the interest income is recognised on the accrued basis (including the profit derived from the assets) unless the collection of the interests is uncertain.

#### 13 . Taxation

*Current tax*

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance

*Deferred tax*

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- ► where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss; and
- ► in respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except :

- ► where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and

- ► in respect of deductible temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profits will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Previously unrecognised deferred income tax assets are re assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to set off current tax assets against current tax liabilities and when they relate to income taxes levied on the same taxable entity by the same taxation authority and the company intends to pay the current income tax after netting off with the current year's deferred tax asset.

#### 14 . Related parties

Related parties include the parties who have the control or significant impact to the company in making decisions related to the financial policies and business operation.

### V. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1 . CASH AND CASH EQUIVALENTS

|              | 30/09/2010             | 01/01/2010               |
|--------------|------------------------|--------------------------|
| Cash in hand | 231,533,594            | 196,555,481              |
| Cash at bank | 232,085,748,557        | 1,051,889,569,048        |
| <b>Total</b> | <b>232,317,282,151</b> | <b>1,052,086,124,529</b> |

#### 2 . Short-term investments

|                                            | 30/09/2010             | 01/01/2010               |
|--------------------------------------------|------------------------|--------------------------|
| Short term investment in securities        | 32,369,112,000         | 32,369,112,000           |
| Loans to shareholders and to the investees | 902,410,000,000        | 1,566,110,000,000        |
| Provision for short-term investment        | (13,940,856,000)       | (12,026,232,000)         |
| <b>Total</b>                               | <b>920,838,256,000</b> | <b>1,586,452,880,000</b> |

#### 3 . Trade receivables

|                                     | 30/09/2010            | 01/01/2010           |
|-------------------------------------|-----------------------|----------------------|
| Trade receivables of office tenants | 5,016,985,729         | 911,323,441          |
| Trade receivables of retail         | 3,184,456,261         | 3,290,023,819        |
| Trade receivables of packing        | 18,729,750            | 103,216,000          |
| Trade receivables of apartment sale | 45,019,526,985        | 801,644,147          |
| Trade receivables-others            | 257,574,935           |                      |
| Provision for bad debts             | (55,484,802)          |                      |
| <b>Total</b>                        | <b>53,441,788,858</b> | <b>5,106,207,407</b> |

#### 4 . Advances to suppliers

|                       | 30/09/2010             | 01/01/2010             |
|-----------------------|------------------------|------------------------|
| Advances to suppliers | 117,852,646,967        | 135,215,214,828        |
| <b>Total</b>          | <b>117,852,646,967</b> | <b>135,215,214,828</b> |

5 . OTHER RECEIVABLES

|                                     |                 |               |
|-------------------------------------|-----------------|---------------|
| Other receivables from Eden project | 153,234,449     | 182,909,233   |
| Other receivables                   | 391,090,367,213 | 5,086,344,455 |

**391,243,601,662** **5,269,253,688**

6 . INVENTORIES

|                        | 30/09/2010         | 01/01/2010            |
|------------------------|--------------------|-----------------------|
| Steel for Eden project | 13,334,637         | 402,375,680           |
| Other materials        | 57,358,410         | 217,368,308           |
| Tools and supplies     | 171,948,116        | 231,557,798           |
| Good in transit        |                    | 13,415,664,237        |
| Working in progress    |                    | 52,812,807            |
| <b>Total</b>           | <b>242,641,163</b> | <b>14,319,778,830</b> |

7 . OTHER CURRENT ASSETS

|                       | 30/09/2010             | 01/01/2010             |
|-----------------------|------------------------|------------------------|
| Advances to employees | 152,472,902,848        | 151,183,398,869        |
| Other receivables     | 18,000,000             | 18,000,000             |
| <b>Total</b>          | <b>152,490,902,848</b> | <b>151,201,398,869</b> |

8 . TANGIBLE FIXED ASSETS

| Items                           | Buildings & structures | Machinery & equipment | Motor vehicles | Office equipment and others | Total           |
|---------------------------------|------------------------|-----------------------|----------------|-----------------------------|-----------------|
| <b>Cost</b>                     |                        |                       |                |                             |                 |
| Beginning balance               | 5,494,000,000          | 2,163,340,028         | 9,965,255,980  | 19,277,319,816              | 36,899,915,824  |
| Newly purchased                 |                        | 86,894,265,651        | 4,049,794,125  | 5,010,817,878               | 95,954,877,654  |
| Sold, disposed                  | (5,494,000,000)        | (86,631,480)          | -              | (1,519,055,894)             | (7,099,687,374) |
| ...                             |                        |                       |                |                             |                 |
| Ending balance                  |                        | 88,970,974,199        | 14,015,050,105 | 22,769,081,800              | 125,755,106,104 |
| <b>Accumulated depreciation</b> |                        |                       |                |                             |                 |
| Beginning balance               | 408,590,018            | 612,058,036           | 4,315,589,933  | 4,722,142,736               | 10,058,380,723  |
| Depreciation                    |                        | 1,878,763,501         | 1,375,610,709  | 2,014,300,010               | 5,268,674,220   |
| Deductions                      | (408,590,018)          | (440,951,680)         | (98,761,461)   | -                           | (948,303,159)   |
| Ending balance                  |                        | 2,049,869,857         | 5,592,439,181  | 6,736,442,746               | 14,378,751,784  |
| <b>Net carrying amount</b>      |                        |                       |                |                             |                 |
| Beginning balance               | 5,085,409,982          | 1,551,281,992         | 5,649,666,047  | 14,555,177,080              | 26,841,535,101  |
| Ending balance                  |                        | 86,921,104,343        | 8,422,610,924  | 16,032,639,054              | 111,376,354,321 |

9 . INTANGIBLE FIXED ASSETS

| Items                           | Land use rights  | Computer software | Trade mark | Total            |
|---------------------------------|------------------|-------------------|------------|------------------|
| <b>Cost</b>                     |                  |                   |            |                  |
| Beginning balance               | 92,941,362,572   | 1,645,908,597     |            | 94,587,271,169   |
| Newly purchased                 |                  | 2,250,700,620     |            | 2,250,700,620    |
| Adjust for consolidated         | (54,133,102,572) | 724,448,572       |            | (53,408,654,000) |
| Ending balance                  | 38,808,260,000   | 4,621,057,789     |            | 43,429,317,789   |
| <b>Accumulated depreciation</b> |                  |                   |            |                  |
| Beginning balance               |                  | 1,228,600,864     |            | 1,228,600,864    |
| Depreciation                    | 2,603,170,324    | 676,419,153       |            | 3,279,589,477    |
| Ending balance                  | 2,603,170,324    | 1,905,020,017     |            | 4,508,190,341    |
| <b>Net carrying amount</b>      |                  |                   |            |                  |
| Beginning balance               | 92,941,362,572   | 417,307,733       |            | 93,358,670,305   |
| Ending balance                  | 36,205,089,676   | 2,716,037,772     |            | 38,921,127,448   |

10 . CONSTRUCTION IN PROGRESS

|                          | 30/09/2010        | 01/01/2010        |
|--------------------------|-------------------|-------------------|
| LongBien gold project    | 1,034,307,362     | 1,034,307,362     |
| Eden Project             | 3,243,476,151,026 | 2,828,310,992,827 |
| Yen Phu - Ha Tay Project | 1,420,144,690     | 1,420,144,690     |

|                |                          |                          |
|----------------|--------------------------|--------------------------|
| Other projects | 38,500,000               | 38,500,000               |
| <b>Total</b>   | <b>3,245,969,103,078</b> | <b>2,830,803,944,879</b> |

11 . INVESTMENT PROPERTIES

| Items                           | Land use rights | Buildings & structures | Machinery & equipment | Total             |
|---------------------------------|-----------------|------------------------|-----------------------|-------------------|
| <b>Cost</b>                     |                 |                        |                       |                   |
| Beginning balance               | 39,637,792,343  | 173,866,859,546        | 84,938,989,640        | 298,443,641,529   |
| Newly purchased                 | 508,637,259,671 | 1,032,842,510,584      | 39,875,593,357        | 1,581,355,363,612 |
| Deductions                      |                 |                        |                       |                   |
| Ending balance                  | 548,275,052,014 | 1,206,709,370,130      | 124,814,582,997       | 1,879,799,005,141 |
| <b>Accumulated depreciation</b> |                 |                        |                       |                   |
| Beginning balance               | 4,976,429,055   | 19,342,591,851         | 42,493,678,938        | 66,812,699,844    |
| Depreciation                    | 641,779,263     | 15,174,744,545         | 9,831,156,857         | 25,647,680,665    |
| Deductions                      |                 |                        |                       |                   |
| Ending balance                  | 5,618,208,318   | 34,517,336,396         | 52,324,835,795        | 92,460,380,509    |
| <b>Net carrying amount</b>      |                 |                        |                       |                   |
| Beginning balance               | 34,661,363,288  | 154,524,267,695        | 42,445,310,702        | 231,630,941,685   |
| Ending balance                  | 542,656,843,696 | 1,172,192,033,734      | 72,489,747,202        | 1,787,338,624,632 |

Investment properties of Vincom is Vincom city tower (B tower), included retail and office for lease in 191 Ba Trieu street, Ha Noi  
The Vincom center was used for leasing at 30th April 2010

12 . Investment in subsidiary

|                                                           | 30/09/2010               | 01/01/2010               |
|-----------------------------------------------------------|--------------------------|--------------------------|
| PFV Investment and Trading Joint Stock Company            | 550,400,346,275          | 550,400,346,275          |
| Vincom Securities Joint Stock Company                     | 226,500,000,000          | 226,500,000,000          |
| The Royal City Real Estate Investment and Development JSC | 1,020,000,000,000        | 604,050,000,000          |
| The Viettronics Real Estmated Company Limited             | 12,950,000,000           | 10,010,000,000           |
| The Sai Dong Urban investment and development JSC         | 255,000,000,000          | 72,078,100,000           |
| Xavinco Land Joint Stock Company                          | 45,602,100,000           |                          |
| Ngoc Viet Land Joint Stock Company                        | 441,245,448,000          |                          |
| Ho Tay Land Joint Stock Company                           | 50,000,000               |                          |
| <b>Total</b>                                              | <b>2,551,747,894,275</b> | <b>1,463,038,446,275</b> |

13 . Investment into associates and jointly controlled operations

|                                                                    | 30/09/2010               | 01/01/2010               |
|--------------------------------------------------------------------|--------------------------|--------------------------|
| Mega Global Corporation Investment and Trading Joint Stock Company |                          | 70,000,000,000           |
| BIDV-Land Joint Stock Company                                      |                          | 154,745,448,000          |
| Vietnam Tourism Joint Stock Company in HCM City - Associate        | 68,910,400,000           | 68,910,400,000           |
| Vietnam Tourism Joint Stock Company in HCM City - BCC              | 213,313,433,554          | 95,909,178,875           |
| Foreign Trade Concrete Company Limited                             | 9,000,000,000            | 9,000,000,000            |
| ThienAn Development and Investment Joint Stock Company             | 575,998,655,000          |                          |
| Vinpearl Hoi An Tourism - Investment Joint Stock Company           |                          | 60,000,000,000           |
| Hai Phong Land Development and Investment Joint Stock Company      | 171,042,355,904          | 171,042,355,904          |
| Hanoi Southern City Development JSC                                | 243,386,568,618          | 221,386,568,618          |
| Vincom Construction Consultancy and Management Joint Stock         |                          | 11,000,000,000           |
| Entertainment world JSC                                            |                          | 6,750,000,000            |
| Vincharm service and development JSC                               |                          | 192,000,000,000          |
| Green City                                                         | 480,000,000,000          |                          |
| <b>Total</b>                                                       | <b>1,761,651,413,076</b> | <b>1,060,743,951,397</b> |

14 . Other long-term investments

|                                      | 30/09/2010     | 01/01/2010     |
|--------------------------------------|----------------|----------------|
| Hoang Cau project                    | 5,320,856,363  | 5,320,856,363  |
| Bonds                                | 1,000,000      | 1,000,000      |
| Investment in Thanh Nien Media       | 12,400,000,000 | 12,400,000,000 |
| Advance for 235 Nguyen Trai project  | 17,500,000,000 | 17,500,000,000 |
| Advance for Nguyen Van Huyen project | 54,000,000,000 | 54,000,000,000 |

|                                                                |                          |                        |
|----------------------------------------------------------------|--------------------------|------------------------|
| Investment in Dong Da Electronic JSC                           | 26,460,980,000           | 25,230,000,000         |
| Global link company Ltd                                        | 47,491,212,720           |                        |
| MaiSon JSC                                                     | 69,707,647,826           |                        |
| ThaiKieu company Ltd                                           | 165,643,232,050          |                        |
| Longterm loan to Ha Noi Electronic JSC                         | 150,000,000,000          |                        |
| Longterm loan to Royal city JSC                                | 465,960,000,000          | 260,000,000,000        |
| Longterm loan to South Ha Noi JSC                              | 719,444,654,054          | 288,500,000,000        |
| <b>Total</b>                                                   | <b>1,733,929,583,013</b> | <b>662,951,856,363</b> |
| <b>15 . LONG-TERM PREPAID EXPENSES</b>                         |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| Bond issuance costs                                            | 120,724,906,445          | 131,839,310,521        |
| Prepaid land rental                                            | 5,980,857,341            | 6,088,083,863          |
| Other long-term prepaid expenses                               | 19,945,116,997           | 5,621,199,957          |
| <b>Total</b>                                                   | <b>146,650,880,783</b>   | <b>143,548,594,341</b> |
| <b>16 . Other non - current assets</b>                         |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| <b>Total</b>                                                   | <b>715,288,064</b>       | <b>35,039,136,316</b>  |
| <b>17 . SHORT-TERM LOANS</b>                                   |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| Short-term loans of Xavinco                                    | 9,990,000,000            |                        |
| Short-term loans of Sai Dong                                   | 133,255,724,456          |                        |
| <b>Total</b>                                                   | <b>9,990,000,000</b>     |                        |
| <b>18 . STATUTORY OBLIGATIONS</b>                              |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| Value added tax payable                                        | 5,731,395,279            | 839,702,643            |
| Personal income tax                                            | 433,766,793              | 182,084,431            |
| Enterprise income tax                                          | 38,008,540,226           | 15,792,100,420         |
| Others                                                         | 80,322,139               | 3,085,841,341          |
| <b>Total</b>                                                   | <b>44,254,024,437</b>    | <b>19,899,728,835</b>  |
| <b>19 . ACCRUED EXPENSES</b>                                   |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| Accrued bond and loan interests                                | 386,273,622,135          | 223,780,545,952        |
| Other accrued expenses                                         | 19,897,156,827           | 35,643,856,306         |
| <b>Total</b>                                                   | <b>406,170,778,962</b>   | <b>259,424,402,258</b> |
| <b>20 . OTHER PAYABLES</b>                                     |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| Payable for capital transfer                                   |                          | 1,670,000,000          |
| Social insurance, trade union payable                          | 1,155,695,899            | 300,695,983            |
| Deferred revenue to be realised within the next 12 months      | 14,052,287,467           | 31,292,400,538         |
| Deposits from tenants to be refunded within the next 12 months | 43,964,904,245           | 14,333,842,052         |
| Other short-term payables                                      | 8,838,568,000            | 239,404,182            |
| <b>Total</b>                                                   | <b>68,011,455,611</b>    | <b>47,836,342,755</b>  |
| <b>21 . OTHER LONG-TERM LIABILITIES</b>                        |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| Deferred revenue to be realised within the next 12 months      | 1,569,727,342            | 9,530,619,391          |
| Deposits from tenants to be refunded within the next 12 months | 111,177,440,553          | 35,726,050,197         |
| <b>Total</b>                                                   | <b>112,747,167,895</b>   | <b>45,256,669,588</b>  |
| <b>22 . LONG-TERM LOANS</b>                                    |                          |                        |
|                                                                | 30/09/2010               | 01/01/2010             |
| Corporate bonds                                                | 6,389,608,800,000        | 5,794,100,000,000      |
| Longterm loans from banks                                      | 1,207,904,605,786        | 898,691,841,949        |

|              |                          |                          |
|--------------|--------------------------|--------------------------|
| <b>Total</b> | <b>7,597,513,405,786</b> | <b>6,692,791,841,949</b> |
|--------------|--------------------------|--------------------------|

1. Long term Corporate bonds represent the amount of cash received from the issue of the corporate bonds to the investors at par values, The bonds issued to mobilise the funds for the construction of the commercial centre, hotel service, offices and high-end apartments and underground car parks in Hochiminh City and other projects including:

+ 1st Bonds with the carrying value of 1,000,000,000,000 Vietnamese dong, to be expired on 22nd October 2012 and bearing interest rate of 10,3% p.a.

+ 2nd Bonds with the carrying value of 2,000,000,000,000 Vietnamese dong, to be expired on 2nd May 2013 and bearing interest rate of 16% p.a. for the first year and a floating rate from the following years.

+ 3rd Bonds with the carrying value of 1,000,000,000,000 Vietnamese dong, to be expired on 18th December 2012, bearing interest rate of 14.5% p.a. for the first year and a floating rate from the following years.

+ The convertible bonds with a carrying value of 73,400,000 USD (equivalent to 1,389,608,800,000 VND), issued on 16th December 2009, to be expired on 16th December 2014, bearing the interest rate of 6% p.a.

+ 5th Bonds with the carrying value of 1,000,000,000,000 Vietnamese dong, to be expired on 11th May 2015, bearing interest rate of 16% p.a. for the first year and a floating rate from the following years

2. The medium term borrowings:

- a long term loan from BIDV with the carrying value of 1,207,904,605,786 VND, its borrowing term of 10 years and bearing a floating rate, this loan is used to fund for the project in Hochiminh City.

## 23 . OWNERS' EQUITY

### Increase and decrease in owners' equity

|                            | Contributed<br>chartered capital | Share premium            | Treasury shares   | Undistributed<br>earnings | Total                    |
|----------------------------|----------------------------------|--------------------------|-------------------|---------------------------|--------------------------|
| Beginning balance          | 1,996,272,380,000                | 773,354,590,000          | (880,022,503,713) | 1,184,655,286,092         | 3,074,259,752,379        |
| Increase during the period | 1,685,858,750,000                | 510,195,381,287          | 880,022,503,713   | (1,199,747,240,000)       | 1,876,329,395,001        |
| Retained earning           |                                  |                          |                   | 228,660,021,547           | 228,660,021,547          |
| FX gain/loss reserves      |                                  |                          |                   | (67,933,806,503)          | (67,933,806,503)         |
| <b>Ending balance</b>      | <b>3,682,131,130,000</b>         | <b>1,283,549,971,287</b> | <b>0</b>          | <b>145,634,261,136</b>    | <b>5,111,315,362,423</b> |

In this period, the company paid dividend by shares (bonus issue) with total value is 1,199,747,240,000 VND (same as 119,974,724 shares). The Company issued new shares for existing shreholders (right issue) with total value is 402,875,740,000 VND (same as 40,287,574 shares). Some bond holder converted their bonds to shares with total value 83,235,770,000 VND (same as 8.323.577 shares).

**VI. NOTES TO THE CONSOLIDATED INCOME STATEMENTS**

**1 . Revenue from rendering of services**

|                                                                     | Quarter II '2010       | Quarter II '2009      |
|---------------------------------------------------------------------|------------------------|-----------------------|
| <b>Gross revenue</b>                                                |                        |                       |
| - Revenue from leasing of investment properties and related service | 289,021,201,579        | 62,384,943,501        |
|                                                                     | <b>289,021,201,579</b> | <b>62,384,943,501</b> |
| <b>Less</b>                                                         | Quarter II '2010       | Quarter II '2009      |
| - Sales allowance                                                   |                        |                       |
| - Revenue reduction from leasing of IP and related service          |                        |                       |
|                                                                     |                        |                       |
| <b>Net revenue</b>                                                  | Quarter II '2010       | Quarter II '2009      |
| - Revenue from leasing of investment properties and related service | 289,021,201,579        | 62,384,943,501        |
|                                                                     | <b>289,021,201,579</b> | <b>62,384,943,501</b> |

**2 . Cost of services rendered**

|                                                                 | Quarter II '2010      | Quarter II '2009      |
|-----------------------------------------------------------------|-----------------------|-----------------------|
| Operating cost relating to the leasing of investment properties | 65,936,627,825        | 16,065,788,897        |
| Other cost of services rendered                                 |                       |                       |
| <b>Total</b>                                                    | <b>65,936,627,825</b> | <b>16,065,788,897</b> |

**3 . Income from financial activities**

|                                                                   | Quarter II '2010       | Quarter II '2009       |
|-------------------------------------------------------------------|------------------------|------------------------|
| Interest income                                                   | 15,802,890,789         | 240,570,039            |
| Interest income from loans provided to shareholders and investees | 79,320,536,000         | 23,188,750,600         |
| Realised foreign exchange gains                                   | 358,773,535            | 414,867,631            |
| Income from investment activities                                 | 22,025,322,254         | 98,032,543,959         |
| <b>Total</b>                                                      | <b>117,507,522,578</b> | <b>121,876,732,229</b> |

**4 . Expenses from financial activities**

|                                  | Quarter II '2010       | Quarter II '2009      |
|----------------------------------|------------------------|-----------------------|
| Loan interests                   | 118,354,081,601        | 35,387,658,317        |
| Realised foreign exchange losses | 12,843,931,162         |                       |
| Other finance expenses           | 12,495,321,147         | 1,927,079,755         |
| <b>Total</b>                     | <b>143,693,333,910</b> | <b>37,314,738,072</b> |

**5 . Selling expenses**

|                                       | Quarter II '2010     | Quarter II '2009     |
|---------------------------------------|----------------------|----------------------|
| Salary and other benefit              | 1,317,337,455        | 104,572,624          |
| Material, tools and supplies expenses | 982,891,122          | 592,249,367          |
| Other expenses                        | 4,514,429,715        | 581,432,895          |
| <b>Total</b>                          | <b>6,814,658,292</b> | <b>1,278,254,886</b> |

**6 . General and administrative expenses**

|                                       | Quarter II '2010      | Quarter II '2009      |
|---------------------------------------|-----------------------|-----------------------|
| Salary and other benefit              | 12,864,319,126        | 6,024,335,107         |
| Material, tools and supplies expenses | 1,045,559,980         | 386,483,241           |
| Depreciation expense                  | 4,498,289,115         | 1,137,330,903         |
| Expenses for external services        | 7,432,093,765         | 2,840,174,251         |
| Other expenses                        | 10,725,306,765        | 7,800,526,436         |
| <b>Total</b>                          | <b>36,565,568,751</b> | <b>18,188,849,938</b> |

**7 . Other income**

|                                        | Quarter II '2010     | Quarter II '2009   |
|----------------------------------------|----------------------|--------------------|
| Contract penalties                     | 1,005,269,785        | 250,270,720        |
| Proceeds from disposal of fixed assets | 14,604,816           |                    |
| Others                                 | 2,451,342,717        | 9,231,335          |
| <b>Total</b>                           | <b>3,471,217,318</b> | <b>259,502,055</b> |

**8 . Other expenses**

|                                                                                                                                                                                                                                              | Quarter II '2010      | Quarter II '2009      |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| Cost of disposal of fixed assets                                                                                                                                                                                                             | 13,043,482            |                       |
| Others                                                                                                                                                                                                                                       | 3,435,438,728         | 643,805,769           |
| <b>Total</b>                                                                                                                                                                                                                                 | <b>3,448,482,210</b>  | <b>643,805,769</b>    |
| <b>9 . Current Corporate Income Tax</b>                                                                                                                                                                                                      |                       |                       |
|                                                                                                                                                                                                                                              | Quarter II '2010      | Quarter II '2009      |
| Current corporate income tax expense                                                                                                                                                                                                         | 41,229,822,655        | 26,005,420,685        |
| Prior years' income tax adjustments into current corporate income tax of current year                                                                                                                                                        |                       |                       |
| <b>Total</b>                                                                                                                                                                                                                                 | <b>41,229,822,655</b> | <b>26,005,420,685</b> |
| <b>11 . Basis earnings per share</b>                                                                                                                                                                                                         |                       |                       |
| Basic earnings per share amount is calculated by dividing the net profit after tax for the period attributable to the ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the period. |                       |                       |
|                                                                                                                                                                                                                                              | Quarter II '2010      | Quarter II '2009      |
| Profit after tax of the Share Holders                                                                                                                                                                                                        | 112,311,447,832       | 84,987,152,038        |
| - Profit or loss adjustments to define net profit attributable to the ordinary equity holders of the parent                                                                                                                                  |                       |                       |
| Profit after tax attributable to the ordinary equity holders of the parent                                                                                                                                                                   | 112,311,447,832       | 84,987,152,038        |
| The weighted average number of ordinary shares                                                                                                                                                                                               | 308,046,925           | 199,627,238           |
| <b>Basis earnings per share</b>                                                                                                                                                                                                              | <b>365</b>            | <b>426</b>            |

**VIII. OTHER INFORMATION**

**1 . Post Balance sheet Events**

The Board of Directors confirm that there's no significant events occurring after the 30th Sep 2010 until the issuance date of this report which require adjustments or disclosure to be made in the financial statements.

**2 Comparison information**

The comparative figures are from financial statements for the year ended 31/12/2009 audited by ERNST & YOUNG Việt Nam. Certain corresponding figures have been reclassified to conform to current year's consolidated financial statement presentation.

Chief Accountant



Nguyen Thi Thu Hien

Hanoi, 25 Oct, 2010

General Director



Mai Huong Noi

## BALANCE SHEET

Unit: VND

|                                             | 01/01/2010                | 30/09/2010                |
|---------------------------------------------|---------------------------|---------------------------|
| <b>I. Current Assets</b>                    | <b>3,790,007,812,364</b>  | <b>2,273,685,516,144</b>  |
| Cash and cash equivalents                   | 1,052,086,124,529         | 232,317,282,151           |
| Short-term investments                      | 1,586,452,880,000         | 920,838,256,000           |
| Current receivables                         | 957,687,640,303           | 950,963,776,353           |
| Inventories                                 | 14,319,778,830            | 242,641,163               |
| Other current assets                        | 179,461,388,702           | 169,323,560,477           |
| <b>II. Non-Current Assets</b>               | <b>6,512,917,940,346</b>  | <b>11,376,135,981,086</b> |
| Non - Current receivables                   | -                         | -                         |
| Fixed assets                                | 2,951,004,150,285         | 3,396,266,584,846         |
| - Tangible fixed assets                     | 26,841,535,101            | 111,376,354,320           |
| - Lease assets                              | -                         | -                         |
| - Tangible fixed assets                     | 93,358,670,305            | 38,921,127,448            |
| - Construction in progress                  | 2,830,803,944,879         | 3,245,969,103,078         |
| Investment properties                       | 231,630,941,685           | 1,787,338,624,632         |
| Long-term investments                       | 3,186,734,254,035         | 6,045,879,890,825         |
| Other long-term assets                      | 143,548,594,341           | 146,650,880,783           |
| Goodwill                                    | -                         | -                         |
| <b>TOTAL ASSETS</b>                         | <b>10,302,925,752,710</b> | <b>13,649,821,497,230</b> |
| <b>III. LIABILITIES</b>                     | <b>7,228,666,000,331</b>  | <b>8,538,506,134,807</b>  |
| Current liabilities                         | 489,002,519,416           | 826,008,585,910           |
| Non-current liabilities                     | 6,739,663,480,915         | 7,712,497,548,896         |
| <b>IV. OWNERS' EQUITY</b>                   | <b>3,074,259,752,379</b>  | <b>5,111,315,362,423</b>  |
| Capital                                     | 3,074,259,752,379         | 5,111,315,362,423         |
| - Contributed chartered capital             | 1,996,272,380,000         | 3,682,131,130,000         |
| - Share premium                             | 773,354,590,000           | 1,283,549,971,287         |
| - Other equity                              | -                         | -                         |
| - Treasury shares                           | (880,022,503,713)         | -                         |
| - Foreign exchange gain/loss                | -                         | (67,933,806,503)          |
| - Supplementary capital reserve fund        | -                         | -                         |
| - Financial reserve fund                    | -                         | -                         |
| - Undistributed earnings                    | 1,184,655,286,092         | 213,568,067,639           |
| - Other fund of owners' equity              | -                         | -                         |
| - Capital for construction in progress      | -                         | -                         |
| Other funds                                 | -                         | -                         |
| - Reward and welfare fund                   | -                         | -                         |
| - Other fund                                | -                         | -                         |
| - Fixed assets arising from other fund      | -                         | -                         |
| <b>V. Minority Interest</b>                 | <b>-</b>                  | <b>-</b>                  |
| <b>TOTAL LIABILITIES AND OWNERS' EQUITY</b> | <b>10,302,925,752,710</b> | <b>13,649,821,497,230</b> |

## INCOME STATEMENT

Unit: VND

| ITEMS                           | Quarter III '2010 | Quarter III'2010 | Difference      | %        | 9 months of 2010 |
|---------------------------------|-------------------|------------------|-----------------|----------|------------------|
| Gross revenue                   | 289,021,201,579   | 62,384,943,501   | 226,636,258,078 | 363.29%  | 509,790,810,967  |
| Deductions                      | -                 | -                | -               | -        | -                |
| Net revenue                     | 289,021,201,579   | 62,384,943,501   | 226,636,258,078 | 363.29%  | 509,790,810,967  |
| Costs of goods sold and se      | 65,936,627,825    | 16,065,788,897   | 49,870,838,928  | 310.42%  | 119,821,455,979  |
| Gross profit                    | 223,084,573,754   | 46,319,154,604   | 176,765,419,150 | 381.62%  | 389,969,354,988  |
| Financial Income                | 117,507,522,578   | 121,876,732,229  | (4,369,209,651) | -3.58%   | 359,628,710,818  |
| Financial expenses              | 143,693,333,910   | 37,351,905,572   | 106,341,428,338 | 284.70%  | 365,386,683,901  |
| - In which: Interest expense    | 118,354,081,601   | 35,387,658,315   | 82,966,423,286  | 234.45%  | 304,626,442,913  |
| Selling expenses                | 6,814,658,292     | 1,278,254,886    | 5,536,403,406   | 433.12%  | 15,278,021,638   |
| General and administrative c    | 36,565,568,751    | 18,188,849,938   | 18,376,718,813  | 101.03%  | 92,455,365,062   |
| Operating profit                | 153,518,535,379   | 111,376,876,437  | 42,141,658,942  | 37.84%   | 276,477,995,205  |
| Other income                    | 3,471,217,318     | 298,890,162      | 3,172,327,156   | 1061.37% | 72,209,274,250   |
| Other expenses                  | 3,448,482,210     | 683,193,876      | 2,765,288,334   | 404.76%  | 68,497,313,349   |
| Other profit                    | 22,735,108        | -384,303,714     | 407,038,822     | -105.92% | 3,711,960,901    |
| Share in profits of associa     | -                 | -                | -               | -        | -                |
| Net profit before tax           | 153,541,270,487   | 110,992,572,723  | 42,548,697,764  | 38.33%   | 280,189,956,106  |
| Current corporate income tax    | 41,229,822,655    | 26,005,420,685   | 15,224,401,970  | 58.54%   | 51,529,934,559   |
| Deferred corporate income te    | 41,229,822,655    | 26,005,420,685   | 15,224,401,970  | 58.54%   | 51,529,934,559   |
| Net profit after tax            | 112,311,447,832   | 84,987,152,038   | 27,324,295,794  | 32.15%   | 228,660,021,547  |
| Net profit after tax of minorit | -                 | -                | -               | -        | -                |
| Equity holders of the parer     | 112,311,447,832   | 84,987,152,038   | 27,324,295,794  | 32.15%   | 228,660,021,547  |
| Basis earnings per share        | 365               | 426              | -               | -        | -                |
| Dividend per share              | -                 | -                | -               | -        | -                |

### Explanations for exceed of 10% increase/decrease in the Income Statement's norms between the 2 report periods

- At 30th April 2010, The Vincom center in 70-72 Le Thanh Ton, Ho Chi Minh city was used for leasing so that rental revenue and Cost of servies sold are increasing.
- Financial expense increase because the Company issued more bonds to raise capital for the new projects.
- Selling expense increase for advestising, marketing and promotion cost of Vincom Center
- The General and admin expense increasing is related to the management cost of new projects and the cost for admin staffs of Vincom center
- Other income and expenses increase from diposal fixed assets, contract penalties.

## BASIC FINANCIAL RATIOS

| Items                                            | Unit | Prior period | Current period |
|--------------------------------------------------|------|--------------|----------------|
| <b>Asset Structure</b>                           |      |              |                |
| Non-Current asset / Total Asset                  | %    | 63.2%        | 83.3%          |
| Current asset / Total Asset                      | %    | 36.8%        | 16.7%          |
| <b>Equity Structure</b>                          |      |              |                |
| Liabilites / Total equity & Liabilities          | %    | 70.2%        | 62.6%          |
| Owner equity / Total equity and Liabilities      | %    | 29.8%        | 37.4%          |
| Minority Interest / Total equity and Liabilities | %    |              |                |
| <b>Liquidity</b>                                 |      |              |                |
| Quick ratio                                      | Time | 5.40         | 1.40           |
| Current ratio                                    | Time | 8            | 3              |
| <b>Profitable</b>                                |      |              |                |
| Profit after tax / Total Asset                   | %    |              | 1.7%           |
| Profit after tax / Net revenue                   | %    | 68.4%        | 44.9%          |
| Profit after tax / Owner equity                  | %    | 4.2%         | 4.5%           |

Hanoi, 25 Oct, 2010

General Director



Mai Huong Noi